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**Robert Merkley: CCA** community service leader assumes GOHBA leadership for third time

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#### Conference Board predicts tough year for home builders, better news for renovators

# However, Mike Martin believes HST still fuelling underground economy

ANJA KARADEGLIJA – Special to The Ottawa Construction News

According to the Conference Board of Canada, 2011 won't be a great year for new homebuilders across the country, but the outlook will be rosier for renovators.

The organization announced in a press release on



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March 9 that "Canadian builders can expect a third consecutive year of lower profits in 2011 as spending on new homes declines." Pre-tax profits are expected to be at their lowest mark since 2004.

In comparison, revenues for the non-residential sector are expected to bounce back almost to pre-recession lev-

Joe Vaccaro, the chief operating officer at the Ontario Home Builders' Association (OHBA), said that he couldn't speak to profitability in Ontario's industry, but said

that the industry does face problems regarding housing affordability.

"What I would say is that as a result of regulatory changes and new environmental standards and new general requirements ...the reality is that the process takes longer, the costs are higher... of producing housing and employment centres for consumers and tenants," he said.

According to the Conference Board's release, new home sales are expected to be limited by "new mortgage lending rules, elevated levels of consumer debt, and anticipated mortgage rate increases."

Vaccaro said that, evidently, a consumer in any province is going to be going to be affected by a change in the mortgage rules.

"And so housing affordability becomes more challenged and new housing becomes more expensive obviously," said Vaccaro. "We are concerned about the creep of interest rates and we're concerned about the everchanging criteria about how to qualify for housing...but at the same we understand there needs to be some level of...qualification to ensure people can take on mortgages they can pay for"

The release also pointed to rising costs as an issue for the industry – wages and prices of building materials are going up, and costs, though they will decrease slightly this year, will continue to increase after 2011.

Rising costs tie back into the affordability issue, Vaccaro said, pointing out that taxes, levies and charges are also rising. In some areas of the GTA, development costs have doubled or tripled, he said.

"There are 100,000 new people coming to the GTA every single year, so there is an institutional need for new housing," he said.

Mike Martin, who chairs both the OHBA's Ontario Renovators' Council and the Canadian Renovators' Council of the Canadian Home Builders' Association, said that he wasn't surprised by the finding that profits will be at a low.

"I just came back from Banff a couple of weeks ago, for the (Canadian Home Builders' Association national conference). We had three economists there and all three said that it was going to be a very different year – they said that business is going to be slow," Martin explained.

Still, there were good news for the renovation industry in the Conference Board's release. It stated that: "growth in renovations and repairs spending is expected to outpace new home expenditures over the next four years."

The renovation industry in Ontario has been hard hit by the introduction of the HST, Martin explained, but he



can see how the Conference Board's prediction might apply to Ontario as well.

"I can see the repairs happening because since the HST came in, a lot of people have stopped spending, but you can only stop spending for so long before stuff needs to get done," he said.

But the industry is still facing a significant problem because of the boost the underground economy has received from the HST, he said. For renovators, Martin said, now that the new tax is a fact of life, "it's a whole new world"

#### Clarification

In last issue's editor's column, I made some observations about Serge Massicotte's opinion of our business based on my perception and personal experience. Whether these remarks are factual is a matter for interpretation, because I was extremely close to the issues but not in the meeting rooms or minds of the other parties to the issue.

I understand Serge takes objection to these remarks: "Serge lives in memory as the person who set about seven years ago to bring down my business . . . ";

"The association (OCA) set out to encourage its members not to do business with us;"

and

"... after Massicotte set out to stop us in our tracks." I understand that Serge believes he did not wish our business to fail; he simply wished us to stop publishing the special advertiser-supported feature profiles that he so strongly opposes. From my perspective, then (as now) more than half of our business's revenue arises from supplier-supported feature profiles, so stopping these features would certainly put the business as we know it at risk for survival.

I acknowledge that the OCA did not actually "encourage its members not to do business with us" and regret this misstatement. I based my remarks on certain indicators and apparent behaviours on the part of the association and now have new information which causes me to reassess this perception.

My experience with Serge Massicotte is that he passionately and honourably fights for the causes he believes to be significant, including the circumstances which led to what I perceived as his confrontation with our business. I respect his opinions and perspectives and believe I acknowledged straightforwardly our ethical failings in the early part of the decade, which indirectly led to our business facing a serious decline before we revised our business practices to focus on delivering genuine value to all advertisers, especially when they participate in features where they are supporting their clients.

We have learned some important lessons from the experience and Serge certainly deserves his recognition from the General Contractors Association of Ottawa (GCAO) for integrity and ethics, a point I made clear in the original article.

# COCA backs trade contractors' call for prompt payment draft legislation General contractors wary on drive to create new statutory payment rules, ban "pay when paid" clauses

MARK BUCKSHON

- The Ottawa Construction News Editor

A proposal for legislation enforcing prompt payment for sub and general contractors in the construction industry has been endorsed by the Council of Ontario Construction Associations (COCA) but the association representing general contractors in Ontario is unsure of why and how this will work.

Clive Thurston, president of the Ontario General Contractors Association (OGCA) says he expects that owners and developers – once they get wind of the legislation – will make it clear to the provincial government that the draft legislation, spearheaded by a national trade contractors association, is a bad idea.

He says existing contract law and the Construction Lien Act provide remedies for trade contractors fearful about not receiving payment for their services in a timely manner. Informally, contractors know who is good and who is bad about payment in the industry, and subcontractors can either elect not to bid or to set higher bid prices if they think there will be payment problems.

"That's not to say this (slow payment) problem does not occur," Thurston says. "But is it so great that someone needs to unilaterally promote a poorly written biased act to implement some kind of new law that doesn't take into account the reality of the construction world?"

The draft legislation, titled "An Act Respecting the Protection and Viability of Trade Contractors" is the initiative of the National Trade Contractors Coalition of Canada (NTCC), led largely by associations representing mechanical, electrical and masonry contractors.

Similar legislation has been proposed for British Columbia and possibly other provinces.

The legislation specifies specific time frames for payment and sets an 18 per cent per annum interest payment for overdue accounts.

Specifically, the proposed act says:

"All construction contracts shall provide that payment of accounts due under a construction contract, except retainage, shall be made within 14 calendar days of the approval of the payment application" and:

"A payment application shall be deemed approved 21 calendar days after receipt, unless the party liable for payment provides a written statement describing the manner in which the construction work is undertaken, or related goods or services are supplied, did not comply with the provisions of the construction contract."

The draft legislation further states that if money is withheld for non-compliance, the amount withheld can only relate to the portion of the contract in dispute.

The legislation also proposes that "pay

when paid" clauses cannot be used in construction contracts, a bone of contention for many subtrades as well as general contractors.

The proposed legislation says, if contractors do not receive their payment under the provisions, they can suspend work. Provisions also allow for retainage, set-

ting a limit of five per cent if the work is less than 50 per cent complete, and at 2.5 per cent if it is more than half finished.

COCA, which includes mixed construction associations such as the Ottawa Construction Association (OCA) and the Toronto Construction Association (TCA) has agreed to champion the new legislation.

"Because Ontario's construction industry does not operate with well defined guidelines of timelines for payment for services rendered, many contractors are resigned to 'financing' the costs of their projects until they are paid, or in a worst case scenario are left without payment altogether," a statement posted on COCA's website says.

"The message the construction industry is sending with this initiative is that the long-accepted practice of late payment for work completed will no longer be tolerated. The twenty-first century business model will create a new standard of business and economics where contractors are no longer left to bare the burden of the many upfront costs associated with the beginning of a new project. Many jurisdictions have already adopted prompt payment protocols as the terms and conditions for doing business, including the United Kingdom, European Union and many American states. COCA is doing to its part to make this a reality for Ontario."

Clive Thurston at the OGCA says he is surprised organization representing a diversity of mixed and specialty construction associations, which represent general contractors as well as sub-trades, have backed this legislation, which he believes is ill-conceived.

"The owner community will likely have great difficulty with this legislation," he said. "For example, many large owners, and public owners generally, will find compliance with the timing requirements impossible."

Thurston acknowledges that the draft legislation would provide the same protection and rights for general as well as subcontractors, so they would be able to use the law to enforce payment terms on their own accounts. However, he indicated the rules could effectively freeze the construction industry as owners are caught in a compliance bind

"This (legislation) doesn't take into account the complexity of the industry today," Thurston says. "There are now very complex requirements for progress payments. If



you do not fulfill the requirements, then payments can be delayed."

The situation becomes more complex in that, to fulfill the information requirements for progress payments (to general contractors) from owners, sub-trades often

need to provide crucial information to the general contractors in a timely manner.

"The OGCA and general contractors have no problems with prompt payment as long (as the same rules) are applied equally throughout the industry," he said. "But this is far more complex and requires an understanding of contract law and how construction is done to be able to address it."

Thurston says in the current environment, subtrades who are not paid can seek remedies through the Construction Lien Act and certainly can withdraw their services. As well, they can elect not to bid to or provide services to general contractors who they know are slow in paying their bills. "There are systems available to you if you are not getting paid," he said.

Thurston believes the solution is a "fairer, more balanced system."

"Clearly, we support the concept of prompt payment but this is not just a subtrade issue; fair, equal and balanced contracts are vitally important; we cannot do this unilaterally," he says. Thurston says he is concerned that neither his association nor groups representing owners were given the opportunity to review and comment on the draft legislation before COCA and the NTCCC made it public.

He said he expects that when political leaders hear from the people with the

money – the owners – that they aren't happy with the way this legislation is worded, it will fail.

However, through consultation, other options may be discovered. "At the end of the day, a statute stipulating a right to payment with a right to suspend work for non-payment, is in line with the customarily-used contract documents anyway," Thurston says. "The presence of a statute would give the contracting community another stick to point to, outside the limits of their private contractual arrangements – and hence, independent of the 'relationship' considerations that always operate when enforcing, or not enforcing, a contract.

"But the thing (legislation) has to be at least operationally workable with the broader community of owners and general contractors," Thurston says.

COCA, meanwhile, is preparing to lay the case for the proposed legislation before politicians, especially as the provincial election campaign nears.

"COCA members interested in getting involved in advancing this legislation with the provincial government at Queen's Park and with their local Members of Provincial Parliament are encouraged to contact David Zurawel at 416-968-7200, ext. 223 or via email at <a href="mailto:dzurawel@coca.on.ca">dzurawel@coca.on.ca</a> for more details," the association says on its website.

Richard McKeagan, president of the Mechanical Contractors Association of Canada, says the draft legislation "is what was submitted as a suggestion (to the government.)

"There has been no response from the Ontario government to date," he said.

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One of the most satisfying (and challenging) parts of my work is resolving how we should cover controversial issues. In some situations, the industry is unanimous and I can easily take a pro-active position representing the industry consensus. Issues such as encouraging and providing enough infrastructure funds and ensuring that the interprovincial trade is fair and equitable come to mind.

Other issues are somewhat more complex. Only an ostrich would not know there is a seemingly perpetual tension between union and non-union contractors and industry groups. Some associations and groups represent unions and contractors representing employers of unionized workers. Do they share the views of the Merit Ontario movement, which advocates for non-union employers? (Merit would say it also advocates for non-union employees, as well, but I expect the unions and unionized employer groups would differ on that point.)

How do we handle the situation when not everyone speaks with the same voice?

I'd like to say we do our best to be fair and unbiased, but I'm simply not that perfect. I'm influenced by the thinking and perspective of individuals who communicate most frequently with me and of course by my own biases and life experiences.

Things are even more complicated when we overlay our business operation, which publishes several advertising-supported features each issue, on the editorial integrity framework. I hope readers will understand that our responsibilities in writing these features are different than the news section coverage. These features rightfully express the viewpoint – and only the viewpoint – of the sponsoring groups.

Nevertheless, we seek to work co-operatively with everyone in the industry. When unions provide a community or public service (as they often do) we are happy to provide editorial coverage; when subtrades have an issue of vital concern to them (such as prompt payment), we'll go out of our way to let everyone know about the issues that are most important to them, even when (as in this issue) the general contractors might not always agree with their perspective.

The debates, controversy and sometimes conflict are a sign of this industry's health and vibrancy. Feel free to speak your mind, by suggesting stories and if you wish, writing us letters or comments.

Mark Buckshon is president of the Construction News and Report Group of Companies, which publishes several construction newspapers, magazines and special publications. He is also author of Construction Marketing Ideas: Practical strategies and resources to attract and retain profitable clients for your architectural, engineering and construction business. You can read his blog at <a href="https://www.constructionmarketingideas.com">www.constructionmarketingideas.com</a>, email him at <a href="https://www.constructionmarketingideas.com">buckshon@cnrgp.com</a> or phone (888) 432-3555 ext 224.



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# viewpoint

Associate Publisher, Ottawa Construction News



# Vehicle maintenance is important but so is good karma - Part 2

If you recall, in last month's Publisher's Viewpoint, I told you about my adventure while on my way to Cornwall to take some pictures of a client's project when my truck broke down and the great service I received from Doug's Golden Eagle, which got me back on the road in 30 minutes. Thanks again Doug!

But that wasn't the end of the story.

So I made it to my appointment on time, took the pictures the client requested and headed back to Ottawa. If you recall it was a nice but cold and windy day. As I was driving back along Highway 31 heading to Ottawa, again along a long stretch of nothingness, just the odd random farm house, I noticed a black minivan on the side of the road, gas cap open. As I drove by, I noticed a nicely dressed person walking around outside this same minivan.

Of course I had to turn around and make sure everything was OK. By the time I got turned around and headed back to see if all was well, he had already started walking in just his business suit with no overcoat in the cold weather.

He would of had at least an couple hours walk to the closest gas station. Yes, walking, he was out of gas. Without a second thought, I pulled over and told the gentleman to jump in and I would be happy to take him to the closest gas station. a 20 minute drive (away), If that is not karma in action, I do not know what is. Anyhow we made

it to the gas station and back to his minivan, put in the gas, exchanged business cards, shook hands and he was on his way.

Upon returning I checked and to my surprise he had sent me an email.

"Hi Tim:

"Quick note of thanks for helping me out yesterday. I told my son about your kind act. The timing was great as he and his classmates put together a video on "Random Acts of Kindness" last week. I've included a copy of the video my son filmed and edited. If everyone took the time to help out his fellow man the world would be a much better place. You had a positive impact on my world and my son's. Thanks for paying it forward and I will continue it by passing it along. Who knows . . . our paths may cross again along Highway 31.

"Have a wonderful life. Thanks again." (The writer signed the note, of course, but I don't thnk I should publish his name without consent.)

In conclusion, please remember, no matter how hectic life gets or how good or bad things seem, always pay-it-forward.

Tim Lawlor is the associate publisher of Ottawa Construction News. He can be reached by emailing tlawlor@cnrgp.com or phoning (613) 224-3460 ext 111.

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# City, housing industry spar over urban boundaries **OMB** hearings start off well for development industry

#### STAFF WRITER - The Ottawa Construction News

Ottawa city council and the development industry are facing off in a multi-million dollar Ontario Municipal Board (OMB) hearing to decide on whether the municipal council's decision to highly restrict the amount of land available for development is fair and legal.

John Herbert, executive director of the Greater Ottawa Home Builders' Association (GOHBA) says early observations in the hearings, expected to continue for six weeks through April, give hope to the development community.

"We are very encouraged by the information that has come out in the hearings about mistakes admitted by



the city with respect to the amount of land required for development," he said.

City council voted to allow for only 230 ha. of land for development in its current official plan, while the city's own planning department recommended 851 ha. and the development industry had asked for 2,250 ha., Herbert said.

"However, with new information from the hearings including the city officials' admissions of errors, we now believe that 3,000 ha. is the right amount of land to maintain balance," he said.

"Our legal team is extremely pleased with the way the hearing has unfolded to date.

The hearings started in late February with mandatory mediation sessions, which ended with a failure to reach an agreement. So the full-scale hearings have commenced in a room at Ottawa City Hall.

Legal costs are immense. The OMB appeal is "costing several million dollars," Herbert said.

Lawyers representing individual developers and landowners and others representing the industry as a whole (supported by the GOHBA) are squaring off against lawyers hired by the city and paid for by taxpayers. The unbalanced fight means that the true cost of the appeal "will have to be paid by a small number of home buyers rather than a large number of taxpayers.

"The (legal cost) burn rate in the mediation room must have been \$5,000 to \$6,000 an hour," Herbert said. Details of the mediation process are confidential.

Mayor Jim Watson, Ontario's former municipal affairs minister, and city council believe that the 230 ha. of land approved by city council are sufficient for development in line with provincial land intensification policies. However, the building industry believes this figure is artificially low and is based on political considerations.

The shortage of land effectively increases property value for existing homeowners and is naturally appealing to current ratepayers. However, the end result is that the supply of affordable housing decreases and the overall economy suffers as potential home purchasers are forced to look outside of the Ottawa urban boundaries (in effect increasing urban sprawl and transportation costs) or live in less-than-satisfactory accommodations. "At the end of the day, this is a huge social engineering exercise on behalf of the city of Ottawa," Herbert said.

Herbert expects the OMB will take three to four months to issue its ruling once the hearings conclude and that an appeal to the courts is likely, regardless of who wins.

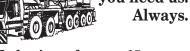


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# **CONSTRUCTION COMMUNITY NEWS**

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By Karen Secord







Jeramie Gallichan demonstrating the benefits of the new Revolution by Little Giant Ladder System (www.canadaladder.com 1-800-511-6049). Homeowners and contractor's lined up to purchase this versatile ladder and its accessories at the Ottawa Home & Garden Show in March.







Joel Daniel's Eavestroughs (www.joeldaniels.com 613-843-7700) sells and installs a gutter system that features nine different eavestrough styles, available in fifty colours. Sales and installation rep, Daniel Brideau, tells his evergrowing list of customers that the use of out-of-sight bracket and screw fastening system, premium sealants, and high grade aluminum give Joel Daniels Eavestroughs an edge over its competitors.

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By Karen Secord





Graeme Fenwick. owner of Simply Shaker (www.simplyshaker.ca 613-253-5323) has been making Shaker inspired furniture for families in the Ottawa area since 1987. His handcrafted furniture is produced in his Perth shop from solid cherry and birdseye maple woods using traditional joinery techniques.

Randall MacKenzie, Adonay Giron, Jamie Ladouceur and Pam Scully represent the Home Service Group Inc. (www.homeservicegroup.ca 613-233-1115). It's subdivisions include Reid Heating, Cooling & Indoor Air Quality, Accurate Securitv. Ottawa Vallev Carpet Cleaning, Renata Gas Piping, The Duct Scrubber, and "Mr. Tank" (Ottawa hot water tank rental).











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#### **ACCE** nears completion:

# Political leaders tour the site

STAFF WRITER

- The Ottawa Construction News

As the Algonquin Centre for Construction Excellence (ACCE) nears completion, political leaders including John Baird, leader of the government in the House of Commons and Member of Parliament for Ottawa West – Nepean, have toured the construction site and made themselves available for photo opportunities.

The ACCE is one of the first projects announced under the Knowledge Infrastructure Program - part of Canada's Economic Action Plan – a topic close to the heart of the Conservative government as it launches its election campaign.

Meanwhile, the Algonquin College Foundation is in the home stretch for private-sector fund-raising to complete the \$79 million project.

Hugh Wright, manager, corporate learning services for Algonquin College will speak at the annual chapter meeting for the Ottawa chapter of Construction Specifications Canada about ACCE and the campaign, and then give a broader talk on how Algonquin has been working with the construction industry on developing training tailored to sectors.

Further information and registration information for the meeting and other CSC Ottawa events is available at the CSC website, www. Cscottawa.ca.





(L-R) MP John Baird, MP Cheryl Gallant, OCA's John, OCA's John Devries and John OwenS



Hon Bob Chiarelli, MPP (Ottawa West-Nepean) tours OC Transpo tunnel at new ACCE Project.



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# Robert Merkley: CCA community service leader assumes GOHBA leadership for third time

#### STAFF WRITER – The Ottawa Construction News

Robert Merkley brings years of experience – and two previous stints at the association's helm – to the leadership role as president of the Greater Ottawa Home Builders' Association (GOHBA) in a year where the association and local developers are facing a challenging and expensive battle with the city of Ottawa over urban land boundaries.

Merkley, president of Merkley Supply Ltd., also recently received recognition from the Canadian Construction Association, when he received the association's 2011 Community Leader Award at its annual convention in Hawaii.

The current GOHBA political challenges are nothing compared to his first time as president in 1995 – a recessionary year where he recalls 22 home builders failing. That year, Merkley also served as chair of the Ottawa Construction Association – undoubtedly creating a level of stress and community service responsibility few of us would want to try (or repeat). Merkley, who has been on the GOHBA board of directors for 23 years, also served as president in 2003/4.

Issues such as development charges and land use regulations are nothing new to the industry – a look in the GOHBA's archives as the association celebrates its 60<sup>th</sup> anniversary shows that the association is still

dealing with many of the same issues it faced 50 and 60 years ago.

For example, previously, with several municipalities in the greater Ottawa area, local municipal authorities competed against each other for tax revenue and development opportunities. "The local municipalities were business-friendly," Merkley said. With amalgamation, "that went by the wayside" and the city acquired monopoly-like powers and attitudes.

Certainly, in earlier years, when the city tried to implement former mayor Bob Chiarelli's "20/20 vision" for intensification, local builders felt frustration, especially when municipal officials brought in experts from outside the city and failed to call on the advice of local experts.

"The reality is not every family wants to live in a downtown condo," he said. "They want space and recreation room in their backyards for their kids."

Merkley remembers visiting one of the earliest projects built under the city's intensification guidelines. "The builder had difficulty selling the project," he said. "People just didn't want to live that way."

Now the association and city are squaring off at Ontario Municipal Board hearings as the building community argues that the amount of land available for new home development should be about an order of magnitude greater than planned by the city.

The lack of availability of land is driv-



Merkley accepting his Canadian Construction Association Community Leader Award at the association's convention in Hawaii

ing up prices, encouraging people to move outside of Ottawa to communities such as Smiths Falls and Kemptville and ultimately – as the leapfrogging of the urban boundaries occurs – the cost to the city's infrastructure will increase even more, without corresponding tax revenues, Merkley says.

Despite these challenges, Merkley is hoping to improve relations between the city and the association "but I think that will need to wait until the fall, when the OMB decision is released."

Merkley is aiming to increase the GOHBA's membership by about 10 per cent from its current 330 members, especially if other builders introduce the contractual clause used by Minto, which requires subtrades and suppliers to be association members if they wish to do business. Ottawa's new home market is highly concentrated – the top 10 builders sell most of the homes in the city.

However, he acknowledges the renovation market and the Renovators Council is also enjoying an increasing role in the association, especially with the successful introduction of the Renomark program.

Merkley says he has seen many changes in the GOHBA since he first got involved more than two decades ago. "When I started, all we had in the office was one secretary," he said. "Now we have an executive officer (John Herbert) with a broad background in planning and land development and who can speak out for our association — and we have an excellent supporting staff to co-ordinate association activities, events, and membership services."

Continued on page B3



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#### Merkley

Continued from page B2

Merkley says he would like municipal officials and the public to know more about the home building industry's community contributions. He says the industry is the third largest employer in the region, after the government and high technology sector, and industry leaders and businesses

make incredible contributions of time, money and resources for hospitals, universities, schools, community facilities and activities

Merkley, himself, puts in hours for community service beyond his GOHBA responsibilities.

He initiated with Roger Greenberg (and has co-led with Claude Desrosiers of Boone Plumbing and Heating) the Ottawa Hospital's Ride the Rideau campaign for cancer research – the second annual ride is in September 11. See <a href="http://www.ride-therideau.ca">http://www.ride-therideau.ca</a> for more information.

Recently, the Canadian Construction Association recognized Merkley with its 2011 Community Leader Award.

The CCA news release, in a snapshot, shows Merkley's level and depth of service to the community and construction industry. Merkley received this award shortly before taking on his third term as GOHBA president.

"Robert Merkley . . . has served on the Ottawa Construction Association as chairman, the (Greater) Ottawa Homebuilders' Associations as chairman on two (now three) separate occasions and the Canadian Construction Association as a board mem-

ber.

"In the midst of all this, he has found time to support a number of excellent organizations outside the industry as well, including the Children's Hospital of Eastern Ontario, the University of Ottawa Heart Institute, the Boys and Girls Club Camp Smitty, and the Hospice at May Court. He is also a major contributor to Roger's House, the Algonquin College new Centre for Construction Excellence, and the Ottawa Hospital Foundation, where he has been chair of the construction development cabinet for the legacy campaign and served on the 20/20 campaign.

"It is not only his time and financial support that he offers, it is spirit as well."

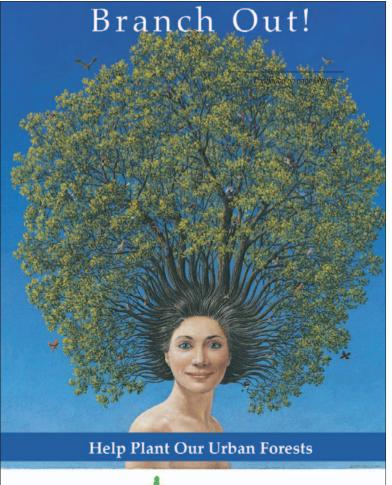




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VALUE \$223,220,00 PERMIT # 1100558 \$223,220.00 \$223,220.00 \$223,220.00 \$223,220.00 1100565 100670 \$223,220.00 \$219,440.00 1100675 1100529 \$218,371,75 1100828 \$217,727.00 \$217,727.00 \$217,727.00 \$217,727.00 \$217,727.00 1100869 1100871 1100873 1100874 \$216,813.00 1100649 \$213,581.00 1100720 \$213,581.00 \$212,930.00 \$209,790.00 \$205,930.00 \$204,600.00 \$203,200.00 1100684 1100794 1100681 1100669 1100566 \$203,200.00 1100638 \$203,200.00 1100641 \$203,200.00 1100643 \$203,200.00 \$203,200.00 \$203,200.00 \$203,200.00 \$203,200.00 1100645 1100662 1100663 1100673 1100674 \$203,200,00 1100678 \$200,000.00 \$200,000.00 \$200,000.00 1100656 1100814 1100891 \$199,000.00 1100545 \$199,000.00 1100608 \$199,000.00 1100633 \$199,000,00 1100665 \$199,000.00 \$199,000.00 \$199,000.00 100668 1100870 1100872 \$198,300.00 1100714 \$198,300.00 1100719 \$198,300.00 \$197,750.00 \$197,110.00 \$197,110.00 \$196,200.00 \$193,770.00 1100776 1100786 100798 1100833 \$190,460.00 1100550 \$190,460.00 1100554 \$190,460.00 1100556 \$190,460.00 \$190,460.00 \$190,460.00 \$190,460.00 1100563 1100616 \$190,460.00 1100661 \$190,460,00 1100667 \$190,460.00 1100866 \$190,460.00 \$190,400.00 \$190,000.00 \$189,500.00 \$188,405.83 \$187,800.00 1100500 1100632 1100564 1100532 1100771 1100923 \$187,800,00 1100924 \$185,700.00 \$185,700.00 \$182,050.00 \$181,838.88 1100503 \$180,030.00 1100502 \$180,000.00 110052 \$180,000.00 1100568 \$177,250,00 1100575 \$177,250.00 \$170,687.00 \$170,000.00 \$166,660.00 1100575 1100743 1100585 1100791 \$166,600.00 1100820 \$164,000.00 1100817 \$162,925.00 1100619 \$162,925.00 \$162,925.00 \$162,925.00 \$162,925.00 \$161,565.00 \$161,200.00 1100700 1100700 1100712 1100718 1100618 1100831 \$161,075.00 1100621 \$161,075.00 \$160,000.00 \$160,000.00 \$158,750.00 \$158,090.00 \$156,790.00 1100726 1100886 11006838 1100671 1100796 \$156,790.00 \$156,300.00 1100799 1100795 \$156,300.00 \$154,000.00 \$153,570.00 \$152,025.00 \$152,025.00 1100651 1100864 1100868 1100593 1100715 \$151,400.00 1100800 \$151,400.00 \$150,210.00 \$150,210.00 \$150,210.00 \$150,000.00 1100614 1100637 1100664 1100793 1100895 \$150,000.00 1100922 \$149,045.20 1100900 \$148,740,00 1100818 \$143,000.00 \$140,000.00 \$140,000.00 \$138,700.00 1100859 1100694 1100887 1100588 \$138,700.00 1100628 \$138,700.00 \$138,000.00 1100701 1100655 \$136,420.00 \$136,320.00 \$136,320.00 \$135,270.00 1100635 1100685 1100499 1100802 1100498 \$135,270.00 1100516 \$133,585.00 1100682 \$133,585.00 \$130,300.00 \$130,300.00 \$123,440.00 \$123,440.00 1100589 1100711 1100819 1100927 1100725 \$120,110.00 \$120,000.00 1100728 1100823 1100522 1100508 1100766 1100573 \$101,206.00 1100594 \$100,000.00 1100587 \$100,000,00 1100691

# **MSL** Show **success**

STAFF WRITER – The Ottawa Construction News

The annual Merkley Supply Ltd. Show on March 24 attracted an incredible cross section of the local building and development industry to the Hampton Inn for food, refreshments, networking and a series of informative seminars.











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#### Consider participating and joining the activities of CSC Ottawa.

Next event: The Annual Chapter meeting on May 12 at the Chimo Inn. Guest speaker is Hugh Wright, Algonquin College's manager, corporate learning services.

For more information and to register, visit the CSC Ottawa chapter website at cscottawa.ca





# **DIRECTORY OF CONSTRUCTION** PRODUCTS AND SERVICES

The Directory of Construction Products and Services provides an opportunity for regional organizations to promote themselves in a cost-effective manner. Listings are presented in organized categories covering the range of products and services available to the construction industry. Until recently, only Option 1 has been available. However, we now offer Option 2 if you wish to increase your listing's size and effectiveness.

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Gratien Proulx Building Materials	613-749-3344
1499 Star Top Road, Gloucester	Fax: 749-1251

Laurysen Kitchens Ltd.	613-836-5353
2415 Carp Rd., Sttitsville K2S 1B3	Fax: 836-7511
gcastrucci@laurysenkitchens.com	

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murray1@bellnet.ca	Fax: 728-0827
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# McGraw\_Hill Dodge

#### Dodge upcoming project reports

In co-operation with McGraw-Hill Construction Dodge, the Ottawa Construction News provides information on upcoming projects in the region. New project reports and information on projects in the planning stages are updated daily for McGraw-Hill Construction Dodge subscribers. Data copyright 2011 McGraw-Hill Construction. Reprinted with permission. For more information, call 613-727-4900 ext 4902 or 4953.

West Block Building PW-\$\$FG-256-55006 201000625129 v12

(A) Rehabilitation of Heritage Building & Masonry - 03/10
(B) Structural Modifications

(C) Copper & Flat Roofing - 03/10

(D) Cresting & Ironwork

(E) New Courtyard (F) Underground Facilities (G) Electrical/Mechanical Systems

(H) Windows & Doors (I) Fit-up & Building Components and Connec-

(J) New Public Security Screening Facility

(K) Physical Security (L) Underground Utilities (M) Professional Cleaning

(N) Grounds Rehabilitation (PW-\$\$FG-256-55006)

Action stage: Bidding, Design Development 111 Wellington Street

Ottawa, ON (OTTAWA-CARLETON) K1A 0A9 CAN

Bid date: 03/31/2011 @ 02:00 PM EDT

Valuation: 533,000,000

Project delivery system: Construction Manage-

ment Agency
Target start date: 06/01/2011

Target complete date: 12/01/2017 Owner class: Federal

Project type: Office. Capitol/ Courthouse/City

Report type: Project

Sub project count: 14 First publish date: 08/05/2010

Prior publish date: 03/02/2011

Publisher: McGraw-Hill Construction Dodge Type of Work: Alterations, Interiors

Status: Owner requests Proposals from Pre-quali-fied Construction Management Firms by March 31 at 2:00 PM (EDT) - June 2011 contract award

- 2018 Completion - DOC4 Issued Status project delivery system: Construction

Management Agency Publish date: 03/11/2011

Submit bids to: Owner (Public)

Architect: Le Groupe Arcop, Bruce Allan (Senior Partner), 1244 rue Sainte-Catherine O Montreal, OC H3G 1P1 (CAN)

Phone:514-878-3941, Fax:514-866-3780, E-

mail:arcop@netcom.ca, URL:http://www.arcop.com Consultant: MERX, Customer Support P.O. Box

65059 Ottawa, ON K2G 5Y3 (CAN)

Phone:800-964-6379, Fax:888-235-5800, Email:merx@merx.com.

URL:http://www.merx.com Bidders must be registered with MERX to order documents and submit a bid. MERX is the sole

source for documents. Register at www.merx.com.

Consulting Architect: NORR Limited, Architects and Engineers, A. Silvio Baldassara (Architect), 175 Bloor Street East North Tower, 15th

Fl. Toronto, ON M4W 3R8 (CAN), Phone:416-929-0200, Fax:416-929-3635, E-mail:info@norrlimited.com, URL:http://www.norrlimited.com Owner (Public): Public Works and Government

Services Canada, Bid Receiving Unit (Tenders), 11 Laurier St - Core 0A1 Place du Portage Phase III Gatineau, QC K1A 1C9 (CAN), Phone:819-956-3367, Fax:819-956-1459, E-mail:ques-

tions@pwgsc.gc.ca, URL:http://www.pwgsc.gc.ca

Owner's Agent (Public): Public Works and Government Services, Heather Burns (Contracting Authority), 11 Laurier Street 3C2 Place Portage Phase III Gatineau, QC K1A 0S5 (CAN) , Phone:819-956-3127, Fax:819-956-8335, E-

mail:heather.burns@tpsgc-pwgsc.gc.ca,

URL:http://www.pwgsc.gc.ca Factor Name : Public Works and Government

Services Canada Project Manager: MHPM Project Managers

Inc, Project Manager (Corporate Office), 2720 Iris Steet Ottawa, ON K2C1E6 (CAN) , Phone:613-820-6610,

URL:http://www.mhpm.com Notes: NTCN04 - Cost in Canadian dollars -DOC0t4 - Owner requests Pre-qualifications from Copper Roofing and Masonry Restoration Contractors by March 10 at 2:00 PM (EST) - April Tenders anticipated - A site visit is scheduled for March 1 at 10 AM - Note: Part of Master Report DR 200800573818 - SNC-Lavalin Construction in joint venture with Lariviere Construction On tario Ltd - Aecon Buildings in joint venture with Thomas Fuller Construction Company Ltd - This tender also appeared under DR 201100429163 - That report has been removed from our database -All further information on this project will be reported under this report number \*Plans available from: Consultant

Addenda IND: Y Plan IND: N

Spec IND: Y Plan available IND: Y

Addenda film date: 02/23/2011 Addenda receive date: EB/-2/22-F

Structural information: 1 Building/ 4 Stories

above grade / 0 Story below grade / Additional features: Extensive upgrades to West

Block Building - Classified Heritage building -18410 sm - Fit up multipurpose rooms and associated spaces - Masonry repairs - Roof and win-dow replacement - Reinstate the main entrance canopy - Building envelope - Mechanical and electrical upgrades - Component of the Long Term Vision Plan for the Parliamentary Precinct to preserve the existing historic assets and provide new facilities and infrastructure

Header Trade: Header Status: Bidders on..

Bidders on GC Bid Amount Contact Name

Phone#

Fax# Ellis Don Corporation

150 Isabella St. Suite 300 Ottawa, ON K1S 1V7 OTTAWA-CARLETON CAN

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Mark Fazio VP Eastern Region

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613-565-9267

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613-225-6130 Pomerleau Inc

110-240 Catherine St. Ottawa, ON K2P 2G8 OTTAWA-CARLETON CAN

613-244-4323

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OTTAWA-CARLETON CAN info@vanbots.com

http://www.vanbots.com Erin Mathhews, P.Eng VP & GM Eastern Ont

613-592-5274 Verreault Inc

1080 Cote du Beaver Hall Suite 800 Montreal OC H2Z 1S8

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\*Stitts Corners Retail Centre (Master Report) 201000562567 v4

(A) Site Development DR# 201000562633 (B) Sobey's Supermarket DR# 201000562634 (D) Bldg A - Multi Tenant DR# 201000562638 (F) Bldg B - Tim Hortons Restaurant DR#

(G) Bldg C - Multi Tenant Retail Commercial DR201100439318

(H) Bldg D - Multi Tenant Retail Commercial DR201100439320
(I) Bldg E - Multi Tenant Retail Commercial

DR201100439325
\* Action stage: \*Construction Documents 6303 Hazeldean Rd. (at Carp Rd N/W Corner) Ottawa, ON (OTTAWA-CARLETON) K2S 1B9 CAN

Bid date: \* Valuation: \*A

(B) \*J

(G) \*I (I) \*H

Owner class: Private
Project type: Food/Beverage Service. Supermarket/Convenience Store. Retail (Other). Shopping Center/Strip Mall. Regional Shopping Mall.

Report type: Project Sub project count: 7 First publish date: 05/20/2010

Prior publish date: 10/20/2010 Publisher: McGraw-Hill Construction Dodge Type of Work: New Project

Status: All projects have been broken away - No new information will be reported on this Dodge Report number - Valuation indicates report closeout - Refer to specific Dodge Reports for the project of interest

Publish date: 02/28/2011 Architect: **Brisbin Brook Beynon Architects**, Richard Brisbin (Principal), 47 Clarence Suite 400 Ottawa, ON K1N 9K1 (CAN), Phone:613-241-6446, Fax:613-241-4101, E-

mail:info@bbb.ca Civil Engineer: Stantec Consulting Ltd, Dustin Thiffault (Land Dvlpmt EIT), 1505 Laperriere Avenue Suite 400 Ottawa, ON K1Z 7T1 (CAN), Phone:613-722-4420, Fax:613-722-2799, URL:http://www.stantec.com

Consultant: Delcan Corporation, Brenden Reid (Sr Trans Eng), 1223 Michael Street Suite 100 Ottawa, ON K1J 7T2 (CAN), Phone:613-738-4160, Fax:613-739-7105, E-mail:ottawa@delcan.com, URL:www.delcan.com

transportation General Contractor: Traugott Building Contractors Inc., Judd Reidel (Project Manager), 95 Thomson Drive Cambridge, ON N1T 2E4 (CAN) Phone:519-740-9444 Fax:519-740-9777 Fmail:judd@traugott.com, URL:http://www.trauEmail ID : judd@traugott.com Internet Addr : http://www.traugott.com
Landscape Architect: Gino J Aiello Landscape

Architect, Gino Aiello (Principal), 8 Beaumaris Dr Nepean, ON K2H 7J9 (CAN), Phone:613-852-1343, Fax:613-726-3589, E-

mail:gja@cityscape.on.ca man:ga@cnyscape.on.ca Owner-Builder/Developer(Private): Crombie Properties, Pat Martin (Mgr Real Est Dev), 115 King St Stellarton, NS B0K 1S0 (CAN),

Phone:902-755-4440, URL:www.crombiepro

Notes: C1CN02 - Currency in Canadian Dollars \*Structural information: (B) \*1 Building/ \*1 Story above grade / \*0 Story below grade / \*4,335 Total square meter / Building Frame

(D) \*1 Building/ \*1 Story above grade / \*0 Story below grade / \*960 Total square meter / Building Frame: \*Structural Steel

(F) \*1 Building/ \*1 Story above grade / \*0 Story below grade / \*470 Total square meter / Building \*Structural Steel

(G) \*1 Building/ \*1 Story above grade / \*0 Story below grade / \*2,400 Total square meter / Building Frame: \*Structural Steel

(H) \*1 Building/ \*1 Story above grade / \*0 Story below grade / \*1,230 Total square meter / Building Frame: \*Structural Steel (I) \*1 Building/ \*1 Story above grade / \*930

Total square meter / Building Frame: \*Structural Additional features: 8 Buildi9ngs area 11139

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\*Stitt's Corners Bldg B -

\*\*Action Stage: \*Construction Documents 6303 Hazeldean Rd, (at Carp Rd N/W Corner) Ottawa, ON (OTTAWA-CARLETON)

K2S 1B9 CAN Bid date: Valuation: \*F \* Target start date: \*05/01/2011

Owner class: Private DR break away from: 201000562567

Project type: Food/Beverage Service. Report type: Project Sub project count: 0

First publish date: 05/20/2010 Prior publish date: 10/20/2010 Publisher: McGraw-Hill Construction Dodge

Publisher: McGraw-Hill Construction Dodge Type of Work: New Project Status: Site Plan Approved - Bid and Construc-tion schedules not determined Publish date: 03/01/2011 Architect: Brisbin Brook Beynon Architects. Richard Brisbin (Principal), 47 Clarence Suite 400 Ottawa, ON K1N 9K1 (CAN), Phone:613-

241-6446, Fax:613-241-4101, E mail:info@bbb.ca Civil Engineer: Stantec Consulting Ltd. Dustin Thiffault (Land Dvlpmt EIT), 1505 Laperriere Avenue Suite 400 Ottawa, ON K1Z 7T1 (CAN), Phone:613-722-4420, Fax:613-722-2799, URL:http://www.stantec.com

Consultant: **Delcan Corporation**, Brenden Reid (Sr Trans Eng), 1223 Michael Street Suite 100 Ottawa, ON K1J 7T2 (CAN), Phone:613-738-4160, Fax:613-739-7105, E-mail:ottawa@del-can.com, URL:www.delcan.com

General Contractor: Traugott Building Contractors Inc., 95 Thomson Drive Cambridge, ON N1T 2E4 (CAN), Phone:519-740-9444, Fax:519-740-9777, URL:http://www.traugott.com Landscape Architect: Gino J Aiello Landscape Architect, Gino Aiello (Principal), 8 Beaumaris Dr Nepean, ON K2H 7J9 (CAN), Phone:613-852-1343, Fax:613-726-3589, E-

omail:gja@cityscape.on.ca Owner-Builder/Developer(Private): **Crombie Properties**, Pat Martin (Mgr Real Est Dev), 115

King St Stellarton, NS B0K 1S0 (CAN) , Phone:902-755-4440, URL:www.crombiepropereties.com

Notes: C1CN02 - Currency in Canadian Dollars -Previously part of DR#201000562567

\*Plans available from: \*General Contractor

Plan IND: N

Spec IND: N Plan available IND: N

\*Structural information: 1 Building/ 1 Story above grade / 0 Story below grade / \*460 Total square meter / Building Frame: \*Structural Steel Copyright @ 2011 The McGraw-Hill Companies. Service is only for internal use by subscriber pursuant to contract.

\*Stitts Corners Bldg A

201000562638 v4

Action stage: \*Construction Documents 6303 Hazeldean Rd, (at Carp Rd N/W Corner) Ottawa, ON (OTTAWA-CARLETON)

\* Reget start date: \*05/01/2011

\*Bid date: \* Valuation: \*H

\* Project delivery system: \*Design-Bid-Build

\* Target start date: \*05/01/2011

vner class: Private DR break away from: 201000562567 \*Project type: Retail (Other). Shopping Center/Strip Mall.

Report type: Project Sub project count: 0 First publish date: 05/20/2010

Prior publish date: 10/20/2010 Publisher: McGraw-Hill Construction Dodge

Type of Work: New Project Status: Site Plan Approved - Bid and Construc-tion schedules not determined

Status project delivery system: Design-Bid-Build Publish date: 03/01/2011 Submit bids to: General Contractor Submit bids to: General Contractor Architect: **Brisbin Brook Beynon Architects**, Richard Brisbin (Principal), 47 Clarence Suite 400 Ottawa, ON K1N 9K1 (CAN), Phone:613-241-6446, Fax:613-241-4101, E-

mail:info@bbb.ca Civil Engineer: **Stantec Consulting Ltd**, Dustin Thiffault (Land Dvlpmt EIT), 1505 Laperriere Avenue Suite 400 Ottawa, ON K1Z 7T1 (CAN) , Phone:613-722-4420, Fax:613-722-2799,

URL:http://www.stantec.com Consultant: **Delcan Corporation**, Brenden Reid (Sr Trans Eng), 1223 Michael Street Suite 100 Ottawa, ON K1J 7T2 (CAN) . Phone:613-738-4160, Fax:613-739-7105, E-mail:ottawa@del-

can.com, URL:www.delcan.com

General Contractor: Traugott Building Contrac-tors Inc., 95 Thomson Drive Cambridge, ON N1T 2E4 (CAN) . Phone:519-740-9444, Fax:519-740-9777, URL:http://www.traugott.com

Landscape Architect: Gino J Aiello Landscape Architect, Gino Aiello (Principal), 8 Beaumaris Dr Nepean, ON K2H 7J9 (CAN), Phone:613-852-1343, Fax:613-726-3589, E-

mail:gja@cityscape.on.ca Owner-Builder/Developer(Private): Crombie Properties, Pat Martin (Mgr Real Est Dev), 115 King St Stellarton, NS B0K 1S0 (CAN), Phone:902-755-4440, URL:www.crombieprop-

ereties.com Notes: C1CN02 - Currency in Canadian Dollars -Previously part of DR#201000562567
\*Plans available from: \*General Contractor Addenda IND: N

Spec IND: N Plan available IND: N Structural information: 1 Building/ 1 Story above grade / 0 Story below grade / \*960 Total square meter / Building Frame: \*Structural Steel Additional features: Multi tenant retail building A

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Plan IND: N

suant to contract.