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Ethics, integrity and learning vital lessons

Serge Massicotte (left) with Ken Crawford of C & M Electric, after receiving the General Contractors Association of Ottawa Ethics and Integrity Award. See page A4.

THE OTTAWA
CONSTRUCTION NEWS
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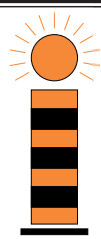
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MERX-McGraw-Hill Construction Dodge construction opportunities OCN subscribers to receive discount on MERX private construction service

STAFF WRITER – The Ottawa Construction News

A long-standing alliance between MERX/McGraw-Hill Construction Dodge and the Construction News and Report Group of Companies, publisher of Ottawa Construction News (OCN), has been enhanced with an arrangement entitling all OCN subscribers to a 10 per cent discount on the McGraw-Hill Construction Dodge private construction service, providing construction project opportunity tracking information from conception to sub-trade bidding opportunities.

"We have a superb research team working every day to



Paul Bodnoff of
MERX Networks

search out and discover projects of interest to the construction industry across Canada," says Paul Bodnoff, senior director of marketing for MERX Networks, based in Ottawa.

Through an alliance with McGraw-Hill Construction Dodge, this data is incorporated in McGraw-Hill Dodge's electronic database and is updated daily.

"There's over 9,000 projects in the system, from concept to bidding," Bodnoff says. "This huge database of Canadian construction information is refreshed daily."

He says the information is useful in good times as well as difficult economic environments. "In tough times, it is harder to find projects; contractors need resources like MERX to help keep their pipeline full. In good times, when there are more projects available than contractors, contractors can use MERX to filter out the projects worthy of your attention, where you can achieve higher margins for their efforts."

"The data we gather is very hard to automate," he said. "It requires legwork – so you can't get it without real people checking and verifying and putting the information into the system."

Subscribers can elect the level of coverage for they wish for the private construction service, starting at \$19.99 per month (before the 10 per cent CNRGP discount) for a regional package.

The private construction service is only one part of MERX's extensive services.

Without charge to contractors, MERX provides the federal government's bidding system for public projects. Upon registration, you can access and respond to federal opportunities.

A second service provides data for other government

agencies including provincial and municipal governments and the entire MASH sector. This is available for \$16.95 per month.

Finally, MERX provides a private bidding service. Here private sector businesses, crown corporations and others can set the criteria for eligible bidders and qualified contractors, for a per-use \$25.00 fee, can access and bid on the opportunities.

The combination of the public and private construction information and bidding services allows contractors, sub-trades, suppliers and others connected with the industry a convenient and accessible resource, with reasonable fees based on usage and needs, Bodnoff indicated. "We obviously have a key role in providing tendering services for the public sector, but the private construction service provides the level of comprehensive coverage and information which cannot be matched elsewhere in Canada."

OCN publisher Mark Buckshon said the alliance traces its roots to 1999, when the GTA Construction Report commenced publication.

"I visited the offices of the Toronto Construction Association to offer support and publicity, only to discover that the then-association chair also was the publisher of a competing construction newspaper," he said. "Needless to say, I didn't receive a warm reception."

"The TCA chair invited me to leave town. He also said he wished that McGraw-Hill would go away as well."

"I left the meeting, picked up the phone, and made a cold call to McGraw-Hill's Toronto offices. This proved to be one of the most successful cold calls in my career." Under the informal agreement, McGraw-Hill granted Ottawa Construction News and the GTA Construction Report permission to republish some upcoming project report data in each monthly issue.

In 2007 McGraw-Hill entered into an alliance with MERX to take on editorial responsibility in Canada. The alliance ensured a seamless transition for clients – with MERX providing the same data and information services as before, supplemented with its extensive bidding and tendering services.

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Change orders: Can the 'two solitudes' be bridged?

STAFF WRITER

— The Ottawa Construction News

Can the construction industry improve how it handles change orders?

A group of industry leaders tackled this question on Feb. 23 at a special Ottawa Construction Association (OCA) program: "Bridging the two solitudes over change orders."

The consensus, it seems, is to find a way to build into the contract pricing an understanding that change orders will be inevitable and that funds should be readily available to settle valid claims. The challenge – unresolved by the various speakers in the discussion – is how to resolve "soft cost" variables; the inefficiencies, cumulative administrative and management costs and co-ordination costs of delays in projects because of changes either requested by the owners, from unforeseen circumstances or because of errors or incompatibilities in drawings and specifications.

"Change orders are most often very disruptive to a project," said Mike Caletti, the OCA's 2010 chair and president of Univex Group Companies. "The greater the number, the more disruptive they are."

"The effect of numerous change orders is a further loss in confidence in the actual design documents," he wrote in an article. "Which leads to installation personnel to question the actual installation which severely affects productivity. This then leads to schedule issues and if the project can actually be delivered based on the original schedule presented at time of award. As you can see, this creates a multitude of problems and the project and relationships spiral downward."

General contractor Bill Pierson, president of Doran Contractors Limited, de-

Panelists discuss change orders at the OCA annual meeting



scribed the difficulties that general contractors experience when change orders pile on top of change orders, largely because of sloppy or incomplete drawings. He indicated that the sub-trades schedules get thrown off time, and the office management and administration costs escalate – but it is difficult to recover these expenses from the owners.

Meanwhile, Ron DeVries, senior vice-president of Defence Construction Canada and Cam Kouraney, senior managing director of CB Richard Ellis Limited, speaking as an owner and owner's representative respectively, indicated they have problems when contractors and sub-trades overload the picture with requests for information or for claims that truly cannot be quantified or proven properly.

"One area of challenge is managing the impact of changes," said DeVries, who estimates that DCC processes \$60 to \$70 million in change orders on approximately \$800 million in work each year. "If we can see that (the actual cost) we can pay it – but

it's a significant challenge to get (the information) from the industry. We have to see the entitlement; we can then deal with the quantum."

DeVries says DCC believes change order problems can be reduced by reducing the risk of changes before tender "through communication and co-ordination during the design process" and ensuring good value. "The money we spend on defence projects is your tax money, do you want to be sure we get good value?"

As well, he said a challenge is the timely resolution of changes. "The challenge is getting details from general contractors and subs," he said. "The whole RFI (Request for Information) process

seems to be a game – how many can we throw in there, stack up on the jobs depending on how much is going on at the time – sometimes 2,000, 3,000 or even 5,000 RFIs cross everyone's desk."

DeVries says DCC has compiled comprehensive reports on change order data, noting changes over time. "In the past we might be talking about four or five percent; it jumped to 12 per cent and has settled back to eight per cent this year."

"We view changes as disruptive . . . (but) changes are inevitable, get a grip, it's going to happen."

Meanwhile Kouraney described the challenges that occur when design consultants make mistakes – causing the problems which lead to change orders. "Owners don't have any idea about errors and omissions; they think they can go after the consultants to get paid for any changes."

But, one speaker noted, design consultants are rarely willing to acknowledge their mistakes because, if they do, their errors and omissions insurance would be deemed invalid.

Kouraney says in his case, with about \$1.5 billion in Canadian projects under management, "we haven't had to hire a lawyer to get a claim of errors and omissions. About a dozen errors were discussed with clients and paid out – that speaks volumes that you can work things out."

Continued on page A5

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Editor's column

Mark Buckshon
President, Construction News
and Report Group of Companies



In February, when Serge Massicotte of Massicotte Construction received the General Contractors Association of Ottawa (GCAO) Integrity and Ethics Award, I felt some decidedly mixed emotions. Serge lives in memory as the person who set out about seven years ago to bring down my business because he considered our practices to be unethical and disrespectful of the industry.

He almost succeeded.

Did we deserve the attack? In hindsight, I would agree, though at the time I naturally had rather different emotions.

Serge did not (and still does not approve) of our business model, where we publish feature articles about businesses and projects and then co-ordinate with owners and general contractors to invite sub-trades and suppliers to support the features with advertising. This method of selling advertising is controversial. Many believe that publishers like us use the relationship and economic power of fear of losing future business as a strong-arm tactic to unjustly extract advertising revenue from gullible and sometimes desperate businesses.

Back in 2003 or 2004, one of our former sales representatives decided to co-ordinate a feature profile about a major hospital project. Serge's business was one of the major general contractors working on the job. He declined to participate or to provide the list of sub-trades and suppliers. Our sales representative decided to go over his head, to the owner, to obtain the list and start the marketing.

At that time, Serge held office as chair of the Ottawa Construction Association. Livid about our approach, he decided to take "in house" the association's twice-yearly magazine published by an external contract publisher. The OCA hired my former editor and negotiated a contract with our designer Raymond Leveille to lay out the magazine. The association set out to encourage its members not to do business with us, instead supporting their newly-revamped magazine, which the association increased in publishing frequency to 10 times a year.

In some respects, this measure caused little direct harm to our business. I remember the awkward conversation with Raymond when he discussed the lucrative design offer. "Take the job," I told him. "It is good money, and I'm sure you will be able to respect confidences so that what we do and what the association does are private until the respective newspapers and magazines are published."

Our former editor, of course, had honored the non-competition clauses in the employment contract and only set out to the new work when he could rightfully do it. (He is still working on the magazine, now as an independent contractor for another organization, and we had a fascinating conversation at the GCAO reception.)

Since the association's Construction Comment magazine would not itself publish the special features and profiles we produced, it never has been a direct competitor - instead the magazine actually provides leads for our sales team. However, the issues Serge Massicotte brought to the surface exposed a deep malaise and serious problems within our business practices.

Although I had preached that we should never force or coerce sub-trades and suppliers to support the special features, and we always sought to produce useful and relevant publications, we had failed to truly appreciate our responsibility to deliver genuine respect, relationships and value to the community as a whole and to individual advertisers.

Massicotte's hostility to our business reflected the feelings of other general contractors and sub-trades to the business model we used in several markets where he had

Continued on page A5

Associate Publisher's viewpoint

By Tim Lawlor
Associate Publisher, Ottawa Construction News



One day after publishing deadline I was running to Cornwall to take some last minute photos of a job site for a feature sponsor. We always try to bend over backwards and exceed our clients expectations and this was one of those cases.

As mentioned it was one day past deadline and a client wanted some pictures of his "guys" on the job so in amongst all the flurry of trying to get a 16 page feature co-ordinated (the largest we have ever done) with ads, editorial, layout approvals, artwork, logos pictures, changes, insertion orders and a billion emails done here I was driving down Highway 31 towards Upper Canada Village (the job site) clear sky, clear roads - CBC Radio1, playing in the background - a nice drive, as thoughts of picture setup and ad layout go through my mind.

Now, as many of you know traveling on Highway 31, there can be kilometres of fields and nothingness. This is the section I was on when my truck just stopped running and the "check engine" light came on.

Damn, F#\$% !!, Sh%#@ all came out of my mouth at once.

Here I was on my way to meet a client, one day over deadline and my F'n truck breaks down in the middle of nowhere. I pull over turn the key and the truck would not start.

Sh@\$\$, but then I glance and notice that I have broken-down 100 meters from what appears to be some sort of shop. I bundle-up and walk the two minutes it takes me to get to the front door of Doug's Golden Eagle Welding & Fabricating.

I described the trucks symptoms to Doug and his son. "Oh well that's the fuel pump," Doug says. "Come with me!"

He grabbed a rubber mallet. When we get to the truck, Doug, on the side of Highway 31 with transports cruising by, climbs under my truck. . .

"BANG BANG," I hear.

"Try it again," he says.

Vroom, the truck starts - GLORY!

"Bring the truck back to the shop," he says. As I pull into the yard a NAPA parts dealer arrives and hands Doug a package.

"Pull your truck up on the hoist," he says. "It was your fuel filter." Up on the hoist, his son Matt removes the old fuel filter, replacing it with a new one. A total of half of an hour has passed and I am now back on the road on my way to meet my client.

OH.... But the story isn't even close to finished. You will have to wait till my next Publishers Viewpoint for the conclusion.

If you are in the Williamsburg area and need a welding or fabricating job done by a "quality" guy I recommend you contact Doug or Matt Casselman.

Doug's Golden Eagle Welding & Fabricating - 4976 County Road # 31 (Hwy 31), Williamsburg, Ontario - 613-543-2069.

Tim Lawlor is associate publisher of Ottawa Construction News and Ontario Construction Report.

You can see the special section on Cornwall construction in this issue of Ontario Construction Report. He can be reached at tlawlor@cnrgp.com or by phoning 888-432-3555 ext 111.

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OCN Mission Statement

The Construction News Group:
Breaking new ground,
Building new bonds
and
Delivering news you can use
every day.



Editor's column

Continued from page A4

absolutely no relationship or influence; especially the metropolitan Washington, DC market, where we published our then-most successful newspaper, the Washington Construction News. As things started falling apart (the Washington Construction News closed in 2005 - replaced more recently by the Design and Construction Report), a frustrated sales representative there told me that one advertiser had accused us of running a "scam" by playing the supplier/client relationships to the hilt. We were rubbing raw nerves the wrong way everywhere.

The cure to this problem occurred in late 2006, when, as our business hit rock bottom in a near-death crisis, I set out on a campaign to truly understand effective construction marketing and deliver real insights and value to our advertisers. I joined the Society for Marketing Professional Services (SMPS), learned everything I could to qualify for professional certification, and started the Construction Marketing Ideas blog to provide a higher level of support and service to our advertisers. My thinking then, as it is now, is that if an individual sub-trade or supplier buys an advertisement in support of one of his clients, he is making a wise marketing decision if he appreciates why this type of relationship-marketing is effective.



GCAO President Hubie Splinter (left) with Serge Massicotte and Madeleine Meilleu, MPP for Ottawa-Vanier.

As well, however, I realized we had a responsibility to deliver value beyond the ink on paper for a single advertisement costing several hundred dollars. If we could provide practical, effective and objective marketing advice and resources (without worrying if the advertiser ever advertises again), then the money spent on the advertisement would be worth every cent.

The second element of my rebuilding strategy related to improving relationships between our publications and the community. I set out to actively support, participate and connect with relevant associations and groups such as the GCAO and the Ontario General Contractors Association (OGCA), while listening to the issues of greatest concern especially to the sub-trades who advertised in our newspapers.

We encourage our sales representatives to spend at least 25 per cent of their time working on community initiatives and projects without worrying about how much advertising they can sell. We've helped uncover issues, attract membership and provided support and recognition for good deeds.

These facts don't change the reality that some contractors like Serge Massicotte won't do business with our organization and that many advertisers simply think they need to support their clients with the supporting advertisements without looking for or using any of the supporting free marketing resources we provide. (I frequently remind our advertisers, for example, that my Construction Marketing Ideas book is free to them on request - some certainly request their copies but, perhaps ironically, we sell many more than we give away.)

Does Serge Massicotte deserve his award and recognition despite the less-than-warm relationship he has had with our business? Absolutely. Fortunately, his painful shock treatment also helped me to reform my perspectives of our business practices and this revitalized value system allows our business to thrive seven years after Massicotte set out to stop us in our tracks.

P.S. Notably, several of our competitors using the same method of selling advertising have crashed and burned in the past several years while our business is growing again. Maybe, indeed, the right path (ethically) is also the right path to profitability. We must always remember to deliver real value in working with our clients and community.

Mark Buckshon is president of the Construction News and Report Group of Companies. His constructionmarketingideas.com blog is updated daily. He can be reached by phone at 888-432-3555 ext 224 or by email at buckshon@cnrgp.com.

Change orders

Continued from page A3

"Thousands and thousands and thousands of changes require an acknowledgement at that point and from experience I'll speak bluntly, not too many architects or engineers will admit they made an error or omission."

At the other side of the issue, owners, contractors and sub-trades try to protect themselves with contract language, either to restrict or extend the scope of change order protection.

"The contractor is presented with an opportunity to capitalize on assembling a price and related schedule adjustments without the usual market forces prevalent in the competitive bidding process," panel moderator John G. Davis of JGD Resolutions said in a paper, "Contractual changes demystified." This concern reflects the view that contractors are using change orders to pad their margins, making up for unprofitable low bids on fixed price contracts.

Solutions include building the contingency fees into the project budget and setting up a quick resolution mechanism to access these funds for straightforward change orders. At least one panelist noted that Canada is the only western country where the payment certifier is the architect; in other jurisdictions, an independent consultant performs this role.

Davis suggested in his paper the best answer to the problem is "to reduce the mistrustful and adversarial environment in which changes are currently addressed and replace it with a team approach in which each of the parties contributes to the resolution by contributing their intrinsic skills: consultants for technical solutions; contractors for building, costing and scheduling solutions; and owners for financial and scheduling solutions."

Davis said in his paper he doesn't think "that either contractors or owners like changes."

"They are are unwelcome additions to the normal flow of contractual and administrative relations between the parties and often result in diminished job morale and untimely and unwelcome expense to all concerned."

With a more trusting and co-operative climate, "in which teamwork is teamwork is used to resolve changes, then the complexity and mystery will disappear," Davis observed.

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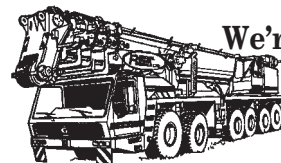


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CONSTRUCTION COMMUNITY NEWS

We welcome your community news announcements and photos. Please send them by email to editor@ottawaconstructionnews.com.

By Karen Secord



Family owned and operated since 2003, Water Universe's (www.wateruniverse.ca) Mustafa Mashkour tests, gives advice and sells customized water treatment systems for city and rural properties. Located at 911 Richmond Road, Water Universe has purification and dispensing systems onsite. They also installing a new well heads.



Steve Larose, owner of S&S Custom Vinyl (153 Hawthorne Ave. 613-513-8030) creates signs of all sizes for businesses, large and small.



When office expenses begin skyrocketing, Frank Anlar, owner of Beta Systems (www.betaink.net 613-823-5639) boasts the "cheapest ink in town" for printers of all makes and sizes. Buy a printer from Beta Systems and Frank will not only personally deliver it, he will install it too.



Area industry professionals take time off to lend their skills to the Guatemala stove project. Mason John Scott, instructor at Algonquin College's Perth campus, discussing the science behind mixing and applying mortar with volunteers before they embark on a two-week mission to build life-saving stoves in rural Guatemala.

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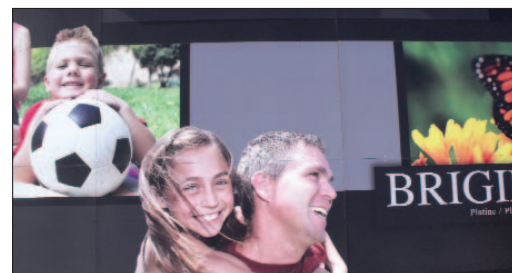
By Karen Secord



Max Atkin's business may be based in Merrickville, Canada, but in February he took his Max's Masonry and Maintenance (613-269-2409) on the road to Xela, Guatemala where he turned a traditionally slow season in to a productive, rewarding and fast-paced sharing of experience. Now back home, Max is booking cement and restoration work, foundation repairs and coatings.



In his day to day work life Renny Lambton, owner of Black Cat Chimney Sweeps, promotes sustainable wood burning, training people about conserving wood when using their fireplaces and wood stoves.



The sales office at Brigil Platinum's latest community (www.brigil.com), Loreka Court in Stittsville, is open Monday to Thursday noon-6:00pm, closed on Friday, and open Saturday and Sunday noon to 5:00pm.



It was 1978 when Mattamy Homes built its first house. Today they have over 50,000 houses in 150 communities across North America. Mattamy's wall ad at the Bell Sensplex in Kanata makes a strong statement about the importance of being involved in the communities you build in.



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ACCE nears completion: \$5.7 raised of \$7 million goal



STAFF WRITER
— The Ottawa Construction News

Construction – and fundraising – for the new Algonquin Centre for Construction Excellence is in its home stretch, with \$5.7 donated of the \$7 million in funds required to complete the \$79 million project, says Joy McKinnon, Algonquin College's vice-president of business development.

McKinnon, guest speaker at the GOHBA annual general meeting, said the new building, which will accommodate 2,500 full-time students and 5,000 part-time registrants, has been designed with flexibility and environmental sustainability in mind – the building is aiming for LEED Platinum.

"The building will have one of the largest green roofs in Ontario and underneath the roof will be all the construction shops," she says. "There is also a biowall... a major part of the mechanical systems in the building."

The building also earns LEED points for being connected with a new transitway station – and the link from the transitway and ACCE to the rest of the Algonquin campus, on the other side of Woodroffe Ave., will

make the ACCE a crucial hub for the campus.

"The building needs efficient as well as flexible space," she says. "We have over 150 full-time programs at Algonquin College, and we refresh 10 to 15 programs a year; we need the flexibility to adapt to new curriculum and be productive and efficient."

The building will facilitate interdisciplinary studies where design and trades students can work side-by-side and see things from each others' perspectives.

McKinnon praised the GOHBA's support for the college and said Algonquin is working with the industry on training and continuing education for a variety of priorities including leadership and supervision, marketing and sales, customer service, communications, planning, scheduling and project management.

McKinnon says when fundraisers speak with the industry about donations, the discussion is "never about money."

The issue is "return on investment" – in attracting young people to the industry and ensuring both new and current employees have the skills and resources they need to succeed.

Merkley to lead GOHBA

STAFF WRITER – The Ottawa Construction News

Robert Merkley, president of Merkley Supply Ltd., has taken the helm as president of the Greater Ottawa Home Builders' Association (GOHBA). Merkley has served on the GOHBA board for many years and has been president before – in the mid-90s, he led the GOHBA and the Ottawa Construction Association simultaneously as the industry battled a severe economic recession.

Merkley succeeds in the two-year term from Greg Graham of Cardel Homes, who continues on the board of directors as past president.

He will lead the GOHBA as the association celebrates its 60th anniversary.



Other GOHBA executive members and committee chairs are:

First vice-president:
Second vice-president:
Secretary:
Treasurer:
Ex-Officio:

Pierre Dufresne
Bob Ridley
Kevin O'Shea
Carmen Fleguel
Giuseppe Castrucci and Chuck Mills

Committee chairs include:

Builder-Developer Council:
Sales and Marketing Committee:
Housing Design Awards Committee:
Customer Service Committee:
Renovators' Council:
Builder-Trade Council:
Social Committee:
Green Committee:
Show Committee:
Communications Council:

Marcel Denomme
Marianne D'Alessio
Ann Logan
Bob Ridley
Emile Salem
Alan Mayfield
Dave Walton
Roy Nandram
Mike Martin
Steve Barkhouse

At the AGM, the association voted to change its bylaws to allow individuals to serve on the board without overseeing a committee.

GOHBA's finances, helped by a growth in membership, remained healthy, with a surplus of \$16,205 on \$693,300 in revenue. The GOHBA's net assets increased from \$823,146 to 922,847.



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Solar roof panels: Challenges in the MicroFIT program

STAFF WRITER – The Ottawa Construction News

The temptation is clear: When the provincial government introduced a program offering to pay upwards of 80 cents per kilowatt hour for electricity generated through rooftop solar panels (when the market rate for conventional power is much lower), a gold-rush opportunity appeared and property owners and entrepreneurs have started looking into ways to convert their building roofs into electronic power generating stations.

Of course, says Robert Venasse, vice-president and senior project engineer of Ottawa-based BTC Group, things haven't gone quite as planned for many of the early solar projects. Seemingly alluring profit and return-on-investment dreams have been dashed by the realities of cost and maintenance – and the uncertainty that the subsidies will flow as planned.

Speaking to the Ottawa Chapter of Construction Specifications Canada, Venasse says "there is no magic solution" and no one can truly claim to be an expert on the topic.

According to Malcolm Gladwell, author of *Outliers*: "To become an expert in a field, you have to put in 10,000 hours or five years of continuous work on something." The provincial FIT (Feed in Tariff) and MicroFIT program were passed into law on May 14, 2009. "How can anyone really be an expert?" Venasse asked.

The key element driving the gold-rush mentality is the level of subsidy for small solar systems. If they generate less than 10



Robert Venasse speaks to the CSC Ottawa Chapter about the challenges of rooftop solar panels

kWh of power, the government says it will pay 80.2 cents per kWh – the highest subsidy available in the MicroFIT program.

Of course, there are questions about the program's sustainability, some audience members asked during the session. Revenue generation is completely dependant on

the weather and the long-term performance of the installed system. There are also regulatory concerns. "The government originally announced (smaller) subsidies for offshore wind generation systems then, under public pressure, put a hold on these projects. There are concerns that local power authorities can decline or are unable to connect the completed MicroFIT projects to the local power grid and uncertainty about the payment process, even though the subsidies are supposed to be guaranteed for 20 years," one person said.

(The provincial government introduced the FIT and MicroFIT programs to encourage alternative environmental-friendly technologies and the development of a local manufacturing and service industry for alternative energy sources.)

Assuming the subsidies will be paid, Venasse says, the technical issue then becomes whether the roof can be adapted with solar panels at an economically reasonable cost.

Rigid crystalline silicone panels are the most common solution, he said. "They are manufactured in Ontario to meet most do-

mestic content criteria for subsidies and grants." The challenge is the risk of leaks and the economical design to resist structural considerations such as the panel's dead load, wind load (lateral and horizontal), snow load and seismic load, he said.

With penetrations in the roof, the risk of leaking increases. This might not be a big problem if you are putting the solar panels on a barn, but could be a real danger if your building houses a nuclear clock, he said.

Roof repairs and replacement, naturally, will be more expensive with the solar panels – and the cost of maintaining and resolving these issues may shift the balance and revenue potential of the solar roof projects, he says. "Would you install a 20-year-system over a roof with five years of remaining life?" he asked.

When everything is taken into consideration, what at first looks like a solid investment with a payback time of seven years or less, can increase to 12 years or more. "Most people I know don't want to send their money out for 12 years before turning a profit," he said.



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Dodge upcoming project reports

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*RFP/CM: Perley & Rideau Veterans Supportive Housing Project PR212861
20080005775 v7
* **First issue bid stage IND:Y.**
(PR212861)
* **Action stage:** *Bidding, Design Development
1750 Russell Road
Ottawa, ON (OTTAWA-CARLETON)
K1G 5Z6 CAN
* **Bid date:** 02/24/2011 @ 02:00 PM EST
* **Valuation:** 34,000,000
* **Project delivery system:** *Design-Bid-Build
* **Target start date:** *03/01/2011
* **Target complete date:** *11/01/2012
* **Owner class:** *Private
Project type: Apartments/Condominiums 4+ Stories. Elderly/Assisted Living, Nursing/Convalescent Center.
Report type: Project
Sub project count: 0
First publish date: 09/16/2008
Prior publish date: 07/27/2009
Publisher: McGraw-Hill Construction Dodge
Type of Work: New Project
Status: Project Manager requests Proposals from Construction Management Firms by February 24 at 2:00 PM (EST)
Special conditions: LEED Intended Silver
Status project delivery system: Design-Bid-Build
Publish date: 02/08/2011
Submit bids to: Program Manager
Architect: **MMMC Inc Architects**, Reception 127 Brant Avenue Brantford, ON N3T 3H5 (CAN), Phone:519-756-6331, Fax:519-756-7631, E-mail:arch@mmmc.on.ca, URL:www.mmmc.on.ca
Architect: **Edward J. Cuhaci & Assoc Architects**, Mark Cuhaci (Vice President), 171 Slater Street (Suite 100) Ottawa, ON K1P 5H7 (CAN), Phone:613-236-7135, Fax:613-236-1944, E-mail:info@cuhaci.com, URL:http://www.cuhaci.com
Civil Engineer: **JP2g Consultants**, Reception 1150 Morrison Drive Suite 410 Ottawa, ON K2H 8S9 (CAN), Phone:613-828-7800, Fax:613-828-2600
Consultant: **MERX**, Customer Support P.O. Box 65059 Ottawa, ON K2G 5Y3 (CAN), Phone:800-964-6379, Fax:888-235-5800, E-mail:merx@merx.com, URL:http://www.merx.com
Bidders must be registered with MERX to order documents and submit a bid. MERX is the sole source for documents. Register at www.merx.com.
Electrical Engineer: **MMM Group Inc**, 1111 Prince of Wales Dr Suite 302 OTTAWA, ON K2C 3T2 (CAN), Phone:613-221-9748, Fax:613-236-2270, URL:http://www.mmm.ca Internet Addr : <http://www.mmm.ca>
Landscape Architect: **James B Lennox & Associates**, 361 Hinton Ave South Ottawa, ON K1Y 1A6 (CAN), Phone:613-722-5168, Fax:613-728-5820, E-mail:jbl@rogers.com Email ID : lennox@acglobal.net
Mechanical Engineer: **MMM Group Inc**, 1111 Prince of Wales Dr Suite 302 OTTAWA, ON K2C 3T2 (CAN), Phone:613-221-9748, Fax:613-236-2270, URL:http://www.mmm.ca Internet Addr : <http://www.mmm.ca>
Owner (Private): **Perley and Rideau Veterans Health Center**, Greg Fougere (CEO), 1750 Russell Rd Ottawa, ON K1G 5Z6 (CAN), Phone:613-526-7170, URL:http://www.prvhc.com
Program Manager: **CB Richard Ellis**, Ray Licari (Project Manager), 4400-1125 Colonel By Drive Ottawa, ON K1S 5R1 (CAN), Phone:613-231-3875, Fax:613-231-6658, E-mail:Ray.Licari@cbre.com Email ID : Ray.Licari@cbre.com
Structural Engineer: **Halsall Associates Limited**, Reception 210 Gladstone Avenue Ottawa, ON K2P 0Y6 (CAN), Phone:613-237-2462, Fax:613-237-2935, E-mail:ottawa@halsall.com, URL:http://www.halsall.com
Notes: NTCN04 - Cost in Canadian dollars - A mandatory information session is scheduled for February 14 at 10 AM
*Plans available from: *Consultant
Addenda IND: Y
Plan IND: N
Spec IND: Y
Plan available IND: N
*Structural information: *2 Buildings/ 5 Stories above grade / *1 Story below grade / *16,095 Total square meter / Building Frame: *Reinforced Concrete
Additional features: Seniors supportive housing complex - Building A to be an integrated and attached to the existing long-term care facility - concrete framed - partial basement of 896 sm - five stories above grade to be 9355 sm - 94 apartment units - bachelor suites - one and two bedroom units sharing common living and support spaces - Building B to be adjacent to Russell Road - wood framed - partial basement of 896 sm - three stories above grade to be 4948 sm - 41 one bedroom and 4 two bedroom apartment units - related common and support areas

Office Building #1
200300910776 v17
* **Action stage:** *Construction Documents
379-535 Terminal Ave.
Ottawa, ON (OTTAWA-CARLETON)
K1G 0Z2 CAN
* **Bid date:**
* **Valuation:** *L - L
* **Project delivery system:** Invited to Bid Competitively
* **Target start date:** *04/01/2011
* **Owner class:** Private
Project type: Office
Report type: Project
Sub project count: 0
First publish date: 12/01/2003
Prior publish date: 09/01/2010
Publisher: McGraw-Hill Construction Dodge
Type of Work: New Project
Status: Construction documents underway - Further development pending approvals - Possible April 2011 construction start
Status project delivery system: Invited to Bid Competitively
Publish date: 02/03/2011
Architect: **David S McRobie Architects Inc**, David McRobie (Principal), 66 Queen St. Suite 100 Ottawa, ON K1P 5C6 (CAN), Phone:613-238-2072, Fax:613-238-2094, E-mail:salem@mcrobie.com, URL:http://www.mcrobie.com
Construction Manager: **Ron Engineering & Construction (Eastern) Ltd.**, Construction Manager 1801 Woodward Dr NEPEAN, ON K2G 1E5 (CAN), Phone:613-225-3640, Fax:613-225-6737, E-mail:info@roneng.com
Electrical Engineer: **R J McKee Engineering**, Reception 1785 Woodward Drive Ottawa, ON K2C 0P9 (CAN), Phone:613-723-9585, E-mail:unavailable, URL:http://www.mckeeottawa.ca
Mechanical Engineer: **Fox Engineering**, 210 - 1455 Youville Drive Orleans, ON K1C 6Z7 (CAN), Phone:613-834-0420, Fax:613-834-0424, E-mail:generalmail@foxeng.ca
Owner (Private): **Controleux Realty Management**, Marty Koshman (P. Eng. VP), 223 Colomade Road Suite 100 Nepean, ON K2E 7K3 (CAN), Phone:613-723-7490, Fax:613-723-7483, E-mail:mksoshman@controleux.ca, URL:www.controleux-corp.com
Owner's Agent (Private): **Facilities Commercial Realty Inc.**, Don Hughes 955 Green Valley Cres. Suite #390 Ottawa, ON K2C 3V4 (CAN), Phone:613-723-8944, Fax:613-723-5698, E-mail:don.hughes@facilitiescommercial.com, URL:www.facilitiescommercial.com
Email ID : don.hughes@facilitiescommercial.com Internet Addr : <http://www.facilitiescommercial.com>
Structural Engineer: **Cleland Jardine Engineering Ltd.**, Mike Cleland (Partner), 580 Terry Fox Drive Suite #200 Kanata, ON K2L 4B9 (CAN), Phone:613-591-1533, Fax:613-591-1703, E-mail:maj@clelandjardine.com
Notes: C1CN01 - Cost in Canadian Dollars - Please note that all trades have been selected.
Addenda IND: N
Plan IND: N
Spec IND: N
Plan available IND: N
*Structural information: 1 Building/ *8 Stories above grade / 1 Story below grade / 11,613 Total square meter / Building Frame: Reinforced Concrete
Additional features: 125000 square feet - underground parking - curtain wall and pre-cast concrete exterior -
*RFQ/GC: Seniors' Supportive Housing at Saint-Louis Residence 8246612284
20090060014 v11
* **First issue bid stage IND:Y.**
(A) Phase 1
(B) Phase 2 - 02/25
(8246612284)
(PR196578)
* **Action stage:** *Bidding, Construction Documents
879 Hiawatha Park Rd. St. Louis Residence
Orleans, ON (OTTAWA-CARLETON)
K1C 2Z6 CAN
* **Bid date:** 02/25/2011 @ 03:00 PM EST
* **Valuation:** 55,600,000
(A) 20,000,000
* **Project delivery system:** Design-Bid-Build
* **Target start date:** *05/01/2011
* **Owner class:** State
Project type: Elderly/Assisted Living.
Report type: Project
Sub project count: 2
First publish date: 07/17/2009
Prior publish date: 11/10/2010
Publisher: McGraw-Hill Construction Dodge
Type of Work: New Project

Status: Project Manager requests Pre-qualifications from General Contractors for Phase 2 by February 25 at 3:00 PM (EST)
*May tender anticipated - July construction start anticipated
Special conditions: LEED Intended Silver
Status project delivery system: Design-Bid-Build
Publish date: 02/10/2011
Submit bids to: Project Manager
Architect: **Edward J. Cuhaci & Assoc Architects**, David Bull B, Arch (Vice President), 171 Slater Street (Suite 100) Ottawa, ON K1P 5H7 (CAN), Phone:613-236-7135, Fax:613-236-1944, E-mail:info@cuhaci.com, URL:http://www.cuhaci.com
Owner (Public): **Saint-Vincent Hospital**, Yvon Letourneau 60 Cambridge St N Ottawa, ON K1R 7A5 (CAN), Phone:613-562-4262, Fax:613-782-2782, E-mail:ylet@tourneau@schos.on.ca, URL:www.bruyere.org
Email ID : yletourneau@schos.on.ca Internet Addr : www.schos.on.ca
Bruyere Continuing Care
Owner (Public): **Residence Saint-Louis**, Josee Belke (Executive Director), 879 chemin Hiawatha Park Ottawa, ON K1C 2Z6 (CAN), Phone:613-562-6262, Fax:613-683-5001, E-mail:rsinfo@ruyere.org, URL:http://www.bruyere.org
Email ID : rsinfo@ruyere.org Internet Addr : <http://www.bruyere.org>
Project Manager: **MHPM (Ottawa East Office)**, Kris G Barnett (Project Manager), 1900 City Park Dr, Suite 402 Ottawa, ON K1J 1A3 (CAN), Phone:613-216-4345, Fax:613-216-4348, E-mail:kbnarnett@mhp.com, URL:http://www.mhp.com
Email ID : kbnarnett@mhp.com Internet Addr : <http://www.mhp.com>
Notes: NTCN04 - Cost in Canadian dollars - Canada-Ontario affordable Housing program
Bonds: 10% Bid Bond, 100% Performance Bond, 50% Payment Bond.
*Plans available from: *Project Manager
Addenda IND: Y
Plan IND: N
Spec IND: Y
Plan available IND: N
*Structural information: 4 Buildings/ 4 Stories above grade / *1 Story below grade / 22,300 Total square meter / Building Frame: Wood
(A) 4 Buildings/ / Building Frame: Wood
Additional features: Construction of a Seniors Supportive Housing Complex providing affordable housing - Phase 1 includes 4 wood frame buildings containing 75 apartments - Phase 2 includes a 4 storey concrete structure with 149 apartments and partial basement - Long Term Care and Chronic management program - Spa - Indoor pool - Building A is an addition to existing - Building B1 - B2 and B3 new construction - additional parking to accommodate 147 spaces
Canadian Firefighters Memorial PR211068
201000420494 v5
(PR211068)
* **Action stage:** Construction Documents
Wellington St/Lett St, LeBreton Flats
Ottawa, ON (OTTAWA-CARLETON)
CAN
* **Bid date:** 01/24/2011 @ 03:00 PM EST
* **Valuation:** *H
* **Project delivery system:** Design-Bid-Build
* **Target start date:** 04/01/2011
* **Owner class:** Federal
Project type: Park/Playground, Landscaping.
Report type: Project
Sub project count: 0
First publish date: 01/25/2010
Prior publish date: 02/08/2011
Publisher: McGraw-Hill Construction Dodge
Type of Work: New Project
Status: Reporting Pre-qualified General Contractors - Tender possible within 2 weeks - April construction start anticipated
Status project delivery system: Design-Bid-Build
Publish date: 02/14/2011
Submit bids to: Project Manager
Architect: **Plant Architect Inc**, 101 Spadina Avenue Suite 208 Toronto, ON M5V 2K2 (CAN), Phone:416-979-2012, Fax:416-979-1283, E-mail:studio@branchplant.com, URL:http://www.branchplant.com/
Consultant: **MERX**, Customer Support P.O. Box 65059 Ottawa, ON K2G 5Y3 (CAN), Phone:800-964-6379, Fax:888-235-5800, E-mail:merx@merx.com, URL:http://www.merx.com
Bidders must be registered with MERX to order documents and submit a bid. MERX is the sole source for documents. Register at www.merx.com.
Electrical Engineer: **Goodkey Weedmark & Associates**, 1688 Woodward Drive Ottawa, ON K2C 3R8 (CAN), Phone:613-727-5111, Fax:613-727-5115, URL:http://www.gwal.com

Owner (Public): **National Capital Commission**, 40 Elgin St., Unit 202 Ottawa, ON K1P 1C7 (CAN), Phone:613-239-5555, Fax:613-239-5063, E-mail:info@ncc-cn.ca, URL:http://www.nationalcapitalcommission.gc.ca
Owner (Public): **Canadian Fallen Firefighters Foundation**, 440 Laurier ave W Suite 200 Ottawa, ON (CAN), Phone:613-786-3024, Fax:613-782-2228, E-mail:info@cff.ca, URL:http://www.cff.ca
Email ID : info@cff.ca Internet Addr : <http://www.cff.ca>
Owner's Agent (Public): **Public Art Management Company**, Justin Ridgeway (Sr. Project Manager), 381 Front ST W Suite 3208 Toronto, ON M5V 3R8 (CAN), Phone:416-623-1677, E-mail:cfmemorial@gmail.com Email ID : cfmemorial@gmail.com
Project Manager: **GBAssociates**, Tracey Shipman (Project Manager), 204 - 1339 Wellington Street OTTAWA, ON K1Y 3B8 (CAN), Phone:613-680-9450, Fax:613-680-9455, E-mail:tshipman@gbassociates.ca, URL:http://www.gbassociates.ca
Email ID : tshipman@gbassociates.ca Internet Addr : <http://www.gbassociates.ca>
Structural Engineer: **Blackwell Bowick Partnership Ltd**, 19 Duncan Street Suite 405 Toronto, ON M5H 3H1 (CAN), Phone:416-593-5300, Fax:416-593-0212, E-mail:info@blackwellbowick.com, URL:http://www.blackwellbowick.com
Formerly Blackwell Engineering Ltd.
Notes: C1CN02 - Cost estimate in Canadian dollars
Plans available from: Consultant
Addenda IND: N
Plan IND: N
Spec IND: N
Plan available IND: N
Additional features: Construction of the Canadian Firefighters Memorial - lighting - memorial wall - art work installation - associated stone work and landscaping
Bidders List
Header Trade: Header Status: Bidders on...
*
* **Bidders on GC**
* **Bid Amount**
* **Contact Name**
* **Phone#**
* **Fax#**
* **Meyknecht-Lischer Contractor**
119 Walgreen Rd
CARLTON PLACE, ON K0A 1L0
LANARK CAN
613-831-3222
613-831-2934
* **Ed Brunet Associates Inc.**
9 Dumas St Gatineau
Ottawa, ON K1R 6T6
OTTAWA-CARLETON CAN
info@edbrunet.com
819-777-3877
819-777-8049
* **Prestige Design & Construction**
15 Antares Dr
Nepean, ON K2E 7Y9
OTTAWA-CARLETON CAN
613-224-9437
613-224-1255
* **Lari Construction**
155 Echo Drive
Ottawa, ON K1R 7P6
OTTAWA-CARLETON CAN
613-567-5274

Publish date: 01/31/2011
Submit bids to: Owner's Agent (Pu)
Architect: **SNC-Lavalin ProFac Inc**, 1600 Carling Avenue 8th floor Ottawa, ON K1G 1G3 (CAN), Phone:819-773-2282, Fax:819-775-2901
Consultant: **MERX**, Customer Support P.O. Box 65059 Ottawa, ON K2G 5Y3 (CAN), Phone:800-964-6379, Fax:888-235-5800, E-mail:merx@merx.com, URL:http://www.merx.com
Bidders must be registered with MERX to order documents and submit a bid. MERX is the sole source for documents. Register at www.merx.com.
Owner (Public): **Public Works and Government Services Canada**, Tenders Capital Square Bldg 5th Floor 222 Queen Street Ottawa, ON K1A 0S5 (CAN), Phone:613-991-2660, Fax:613-998-5985, E-mail:jim.cragg@pwgsc.gc.ca
Owner's Agent (Public): **SNC-Lavalin ProFac Inc**, 1600 Carling Avenue 8th floor Ottawa, ON K1Z 1G3 (CAN), Phone:819-773-2282, Fax:819-775-2901
Notes: BNCN01 - Cost in Canadian dollars - The list of prospective bidders is not available from regular source - If you are GC bidding on this project - please call 1 - 888 - 836 - 6623
Bonds: 10% Bid Bond, 50% Performance Bond, 50% Payment Bond.
Plans available from: Consultant
Addenda IND: N
Plan IND: N
Spec IND: N
Plan available IND: N
Additional features: Restore concrete structure and waterproofing system in existing underground parking garage
RFQ/GC: Carleton University Sewage Pumping Station(Upgrades) 211770
201000412551 v2
(211770)
* **Action stage:** Bidding, Construction Documents
1125 Colonel By Drive
OTTAWA, ON (OTTAWA-CARLETON)
K1S 5B6 CAN
* **Bid date:** 02/15/2011 @ 03:00 PM EST
* **Valuation:** *H
* **Project delivery system:** Design-Bid-Build
* **Target start date:** 05/01/2011
* **Owner class:** State
Project type: College/University, Sewage Treatment Plant.
Report type: Project
Sub project count: 0
First publish date: 01/24/2011
Prior publish date: 01/24/2011
Publisher: McGraw-Hill Construction Dodge
Type of Work: Alterations
Status: Owner requests Pre-qualifications from General Contractors by February 15 at 3:00 PM (EST) - April tender anticipated - DOCI Issued
Status project delivery system: Design-Bid-Build
Publish date: 02/08/2011
Submit bids to: Owner (Public)
Architect: **Carleton University**, Mike Graham PEng - Manager (Construction Service), 1125 Colonel By Drive Ottawa, ON K1S 5B6 (CAN), Phone:613-520-2600, Fax:613-520-4383, E-mail:mikegraham@carleton.ca
Consultant: **MERX**, Customer Support P.O. Box 65059 Ottawa, ON K2G 5Y3 (CAN), Phone:800-964-6379, Fax:888-235-5800, E-mail:merx@merx.com, URL:http://www.merx.com
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Owner (Public): **Carleton University Physical Plant Dept**, Darryl Boyce Asst.VP (Facilities Mgmt), 1125 Colonel By Drive Maintenance Building Rm 207 Ottawa, ON K1S 5B6 (CAN), Phone:613-520-4475, Fax:613-520-4383, E-mail:darryl_boyce@carleton.ca, URL:http://www.carleton.ca
Owner's Agent (Public): **Carleton University**, Mike Graham PEng - Manager (Construction Service), 1125 Colonel By Drive Ottawa, ON K1S 5B6 (CAN), Phone:613-520-2600, Fax:613-520-4383, E-mail:mikegraham@carleton.ca
Notes: NTCN04 - Cost estimate in Canadian dollars - DOC01
*Plans available from: *Consultant
Addenda IND: N
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Plan available IND: Y
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Healthy surplus in OCA finances as industry thrives in 2010

STAFF WRITER – The Ottawa Construction News

The Ottawa Construction Association reported solid financial and membership numbers for 2010, reflecting the overall healthy construction economy in the national capital region.

Infrastructure program bidding opportunities resulted in a skyrocketing in demand for plans room opportunities – project activity increased to 1,815 in 2010 from 1,162 in 2009.

In his final report as outgoing chair, Michael Caletti reported that “with the help of stimulus dollars that flowed from all levels of government, our members were busier than ever in 2010” with a record-breaking \$1.9 billion on non-residential construction in Ottawa – “a figure that doesn’t even include the \$400 million spent on heavy-construction and infrastructure projects.”

Membership increased to 1,050, the twelfth consecutive year of growth and an increase of 45 from 2009.

The OCA’s financial report indicated a surplus of \$128,757, resulting in an association without debt and with net assets of \$3,017,378 (creating a surplus per member of more than \$2,800.)

The association plans to use some of its money to support community causes and organizations. Contributions during 2010 included: \$50,000 to the Algonquin College Foundation, \$6,000 to the National Capital YMCA/YWCA, \$8,655 to the Ottawa Hospital Foundation, \$2,250 to the Ottawa Senators Foundation/Roger’s House and \$6,000 to the St. Patrick’s Home Of Ottawa Foundation.

The association also donated \$2,500 to the Alliance for Building a Better Ottawa “that aims to raise the profile of the development and building industry in the media and the public eye,” the OCA annual report said.

“(The year) 2010 also marked the conclusion of the OCA’s three-year commitment to raise \$250,000 in support of the purchase of a new prostate ultrasound machine at the Ottawa Regional Cancer Centre,” the OCA reported. “Members donated generously to the cause – in particular, contributing \$70,000 during the



Members and guests at the OCA AGM

Ottawa Regional Cancer Foundation Telethon of Hope on January 17.”

In 2011, the OCA building will receive a new facade. The association contracted with JL Richards & Associates Ltd. To redesign the front of the building at 196

Bronson avenue. The OCA building committee “retained consultants Morrison Hersfield in 2009 to assess the condition of the building’s EIFS and windows,” the association’s annual report noted. “Morrison Hersfield’s assessment demon-

strated that the facade did not include proper drainage provisions

“The Building Committee will release a tender package for the facade reconstruction in spring 2011,” the annual report said.

New OCA life members; Richard Raymond, Richard Zeidler

The Ottawa Construction Association recognized two new Life Members at the association’s annual general meeting in February.

Richard Raymond and Richard Zeidler were honoured “in recognition of the many years of distinguished service both provided to the association,” the OCA announced in a statement.

Raymond served as OCA chair in 1975 and 1987. He has been president and CEO of Raymond Rebar Inc., board member and president of the Reinforcing Institute of Ontario, board member and chair of the Trade Contractors Section at the Canadian Construction Association, board member and president of Crime Stoppers, board member of Villa Marconi, board member of the Ontario Lottery and Gaming Corp, Ottawa Hydro and Ottawa Hunt and Golf Club.

Meanwhile, Richard Zeidler served as OCA chair in 1988. Among other career activities he is the former president and partner of Zeidler & Walker Ltd. (1986-1995) and has been president of the General Contractors Association of Ottawa, director of the Canadian Construction Association, and director and president of the Construction Safety Association of Ontario. He volunteered in 1999-2000 as the project manager overseeing the \$1 million renovation of the Shepherds of Good Hope soup kitchen.



New OCA life member Richard Zeidler (left) with OCA Chair John Owens

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New OCA Chair John Owens

Top priority: Encouraging young people to participate in industry

STAFF WRITER – The Ottawa Construction News

New Ottawa Construction Association (OCA) chair John Owens says one of his highest priorities this year will be to encourage younger people to participate in the association and industry at large.

In an interview after Owens, the Ottawa branch manager of Revay & Associates Ltd., took office, he said the association's board of directors has approved a budget of \$15,000 for the Young Construction Executives Committee (YCEC) to enhance the group's support and participation.

"They've been functioning with virtually no budget," Owens said. "(This money) will give them money for banners, display booths and events to get a presence."

Owens recalls when he joined the industry more than two decades ago he didn't have resources like the YCEC to build relationships and networking opportunities. "You had to find your own networking opportunities," he said. The YCEC "simplifies networking; contractors to suppliers, young lawyers and the like."

"That was something as a young superintendent (I never experienced). You never got exposed to young lawyers unless you were in trouble."

Owens also believes the new Algonquin College Centre for Construction Excellence (ACEC) will help make construction careers more attractive. He has worked on the fund-raising committee with the Algonquin College Foundation to help raise the money for the project and will work with the foundation to raise the remaining \$1.3 million of the \$7 million private sector funds needed to complete the project.

"This building is the first of its type on the country," he said. "We need to be proud of it."

Owens says the association will continue its community contributions, initiatives and fund-raising for projects such as the Cancer Institute.

The association's standard practices committee is continuing to work on establishing standards for change order pricing for various trades.



Owens says he is happy with the association's staff and overall operations. "What I can tell you is my own experience is that the staff at the OCA work very hard to keep the membership happy and I know when I've had questions or concerns about what's going on in the industry, I always get it."

"I think this is the way with anybody you call (at the OCA) and get very prompt service and response." When problems arise – for example, unfair contract language or tendering issues with municipal authorities, "teams can be pulled together from the membership and the board from the different committees to deal with (them.)"

The industry, of course, is changing with new technologies. Owens recalls his early years in the business when cell phones were scarce and bulky and fax machines were first coming into use. Now, he says, with improved electronic resources, the need for the OCA's plans room to generate paper drawings is declining, though the demand for the association's services is increasing overall.

"I'm looking forward to my year as chair," he said. "I'm not thinking we are going to change the world. Lots of very good work has been done in the OCA over the years. Hopefully, we'll stay the course. I'm cautiously optimistic about the economy, but that's a crystal ball thing," he said.

2011 OCA executive and directors

Other OCA executive members and directors for 2011 are:

First vice-chair: Dean Drevniok, president, Frecon Construction

Second vice-chair: Paul McCaerney, president, Graydex Ottawa

Honourary treasurer: Jeff Clarke, president of Inflector Environmental Services

Honourary secretary: Tony Sottile, CEO, Modern Niagara Group

Past chair: Michael Caletti, president, Univex Group of Companies

OCA president and general manager: John DeVries

Directors-at-large: Tony Cerquozzi, vice-president, O'Leary's Limited; Greg Clunie, president, D & G Landscaping; Ken Crawford, president C & M Electric; Dan Dillon, president, Dilfo Mechanical; Ole Jensen, partner, Scrivens Insurance; Anders Persson, senior vice-president and general manager, AECON Buildings Ottawa, Bill Pieterston, president, Doran Contractors Limited; Allister Savage, director, Covertite Group of Companies; Brian Vlaming, president, LTR Industries and Mark Watson, general manager, Contractors Rental Supply (CRS).


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208 Macoun Cir.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$698,535.00	1100018
971 Caldermill Priv.	Monarch Corporation	2 sty rowhouse with att. gar.	\$695,490.00	1100111
201 Rolling Meadows Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$689,395.00	1100412
135 Challenge Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$677,920.00	1100305
220 Macoun Cir.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$674,490.00	1100017
383 Rolling Meadow Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$674,350.00	1100099
1033 Ottenbrite Cres.	Richcraft Homes Ltd.	2 sty rowhouse with att. gar.	\$672,855.00	1100128
147 Challenge Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$665,810.00	1100294
201 Cityview Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$662,660.00	1100291
148 Challenge Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$662,660.00	1100303
251 Cityview Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$639,210.00	1100308
511 Langlier Ave.	Minto Communities Inc.	2 sty., 5 door townhomes with att. gar.	\$638,829.00	1100391
500 Palladium Dr.	TBD	Int. att. to comm. bldg.	\$632,800.00	1100466
100 Challenge Cres.	Claridge Homes Inc.	2 sty., 6 door townhomes with att. gar.	\$630,460.00	1100309
951 Caldermill Priv.	Monarch Corporation	2 sty rowhouse with att. gar.	\$628,220.00	1100114
508 Langlier Ave.	Minto Communities Inc.	2 sty., 5 door townhomes with att. gar.	\$620,083.00	1100429
515 Langlier Ave.	Minto Communities Inc.	2 sty., 5 door townhomes with att. gar.	\$614,174.00	1100390
284 Mojave Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$601,795.00	1100222
5527 Hazeldean Rd.	TBD	Int. att. to comm. bldg.	\$592,000.00	1100455
251 Sir Frederick Banting Drwy.	TBD	Upgrade secondary water loop	\$573,440.00	1100409
213 Cityview Cres.	Claridge Homes Inc.	2 sty., 5 door townhomes with att. gar.	\$572,750.00	1100290
200 Cityview Cres.	Claridge Homes Inc.	2 sty., 5 door townhomes with att. gar.	\$564,770.00	1100292
241 Cityview Cres.	Claridge Homes Inc.	2 sty., 5 door townhomes with att. gar.	\$550,350.00	1100302
112 Challenge Cres.	Claridge Homes Inc.	2 sty., 5 door townhomes with att. gar.	\$549,160.00	1100284
252 Cityview Cres.	Claridge Homes Inc.	2 sty., 5 door townhomes with att. gar.	\$527,110.00	1100295
251 Sir Frederick Banting Drwy.	TBD	Tenant fit-up	\$512,955.00	1100297
292 Trailside Way	Minto Communities Inc.	2 sty., 4 door townhomes with att. gar.	\$505,324.00	1100439
761 Percifor Way	Valecraft Homes Limited	2 sty., 4 door townhomes with att. gar.	\$502,470.00	1100202
176 Flat Sedge Cres.	Tamarack Developments Corporation	2 sty. sfd with att. gar.	\$501,565.00	1100232
298 Mojave Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$501,445.00	1100217
291 Mojave Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$501,445.00	1100220
179 Flat Sedge Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$501,445.00	1100223
273 Mojave Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$501,445.00	1100227
258 Trailside Way	Minto Communities Inc.	2 sty., 4 door townhomes with att. gar.	\$500,494.00	1100428
1128 Meadowshire Way	Brent Thompson	2 sty. sfd with att. gar.	\$500,000.00	1100197
150 Robertson Rd.	TBD	Tenant fit-up	\$500,000.00	1100306
1495 Richmond Rd.	TBD	Tenant fit-up	\$500,000.00	1100373
3306 Barlow Cres.	Maple Leaf Design & Construction	2 sty. sfd with att. gar.	\$499,000.00	1100204
244 Macoun Cir.	Claridge Homes Inc.	2 sty., 4 door townhomes with att. gar.	\$498,890.00	1100326
842 White Alder Ave.	Tamarack Developments Corporation	2 sty., 4 door townhomes with att. gar.	\$488,040.00	1100226
188 Flat Sedge Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$488,040.00	1100271
840 White Alder Ave.	Tamarack Developments Corporation	2 sty., 4 door townhomes with att. gar.	\$487,920.00	1100218
292 Mojave Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$487,920.00	1100219
604 Pepperville Cres.	Monarch Corporation	2 sty rowhouse with att. gar.	\$487,626.00	1100456
524 Langlier Ave.	Minto Communities Inc.	2 sty., 4 door townhomes with att. gar.	\$481,728.00	1100389
166 Flat Sedge Cres.	Tamarack Developments Corporation	2 sty rowhouse with att. gar.	\$480,785.00	1100229
313 Rolling Meadow Cres.	Claridge Homes Inc.	2 sty., 4 door townhomes with att. gar.	\$462,820.00	1100507
3475 Tunwood Dr.	Sandbay Signature Homes Inc.	1 sty. sfd with att. gar.	\$450,000.00	1100224
210 Cityview Cres.	Claridge Homes Inc.	2 sty., 4 door townhomes with att. gar.	\$447,630.00	1100304
244 Cityview Cres.	Claridge Homes Inc.	2 sty., 4 door townhomes with att. gar.	\$436,010.00	1100293
140 Challenge Cres.	Claridge Homes Inc.	2 sty., 4 door townhomes with att. gar.	\$432,370.00	1100289
271 Kirchoffer Ave.	Doyle Homes	3 sty., semi-det. sfd with att. gar.	\$425,775.00	1100031
212 Rolling Meadows Cres.	Claridge Homes Inc.	2 sty., 4 door townhomes with att. gar.	\$418,720.00	1100101
3404 Vaughan Side Rd.	TBD	2 sty. sfd with att. gar.	\$400,000.00	1100094
4640 McCordick Rd.	Prosper Builders Ltd.	1 sty. sfd with att. gar.	\$400,000.00	1100179
144 Kerscott Heights Way	7575165 Canada Inc.	2 sty. sfd with att. gar.	\$400,000.00	1100276
37 Gwynne Ave.	Casa Bella Custom Homes	3 sty. sfd with att. gar.	\$390,000.00	1100350
7478 Dawn Tara Dr.	Vriend Construction Ltd.	1 sty. sfd with att. gar.	\$380,000.00	1100228
769 Percifor Way	Valecraft Homes Limited	2 sty., 3 door townhomes with att. gar.	\$377,775.00	1100200
4125 Old Almonte Rd.	Contractor	2 sty. sfd with att. gar.	\$375,000.00	1100125
340 Laurier Ave. W.	M&M Interior Contracting	Tenant fit-up	\$351,000.00	1100370
114 Blackberry Way	Maple Leaf Design & Construction	2 sty. sfd with att. gar.	\$350,000.00	1100203
309 Amici Terr.	Claridge Homes Inc.	2 sty., 3 door townhomes with att. gar.	\$348,846.00	1100413
712 Cabris Cres.	Tamarack Developments Corporation	1 sty., 4 door townhomes with att. gar.	\$331,480.00	1100404
723 Cabris Cres.	Tamarack Developments Corporation	1 sty., 4 door townhomes with att. gar.	\$327,520.00	1100403
722 Cabris Cres.	Tamarack Developments Corporation	1 sty., 4 door townhomes with att. gar.	\$327,520.00	1100406
1001 Julia Crt.	Contractor	1 sty. sfd with att. gar.	\$325,000.00	1100205
8121 Adam Baker Way	Contractor	1 sty. sfd with att. gar.	\$323,685.00	1100254
147 Beach Hgts.	Doyle Homes	2 sty. sfd with att. gar.	\$302,250.00	1100382
240 Sparks St.	TBD	Tenant fit-up	\$300,000.00	1100100
301 Buttonbush Way	Tartan Homes Corporation	2 sty., semi-det. sfd with att. gar.	\$296,110.00	1100378
180 Kent St.	TBD	Int. att. to comm. bldg.	\$288,224.21	1100488
195 Riverside Cres.	Urbandale Construction	2 sty. sfd with att. gar.	\$283,350.00	1100400
204 Broadburn Cres.	Tartan Homes Corporation	2 sty., semi-det. sfd with att. gar.	\$283,045.00	1100126
293 Trailgate ST.	Richcraft Homes Ltd.	2 sty. sfd with att. gar.	\$279,352.00	1100408
350 Rywalk Circ.	Larco Corporation	2 sty. sfd with att. gar.	\$275,305.00	1100118
271 Broadburn Cres.	Tamarack Developments Corporation	2 sty., semi-det. sfd with att. gar.	\$272,698.00	1100221
517 Tullamore St.	Contractor	2 sty. sfd with att. gar.	\$272,000.00	1100237
199 Flat Sedge Cres.	Tartan Homes Corporation	2 sty., semi-det. sfd with att. gar.	\$271,985.00	1100483

Address	Contractor
1181 Greenbank Rd.	Trautgott Building Contractors Inc.
529 Tullamore St.	Contractor
219 Gracewood Cres.	Tartan Homes Corporation
352 Rywalk Circ.	Larco Corporation
306 Rywalk Circ.	Larco Corporation
195 Gracewood Cres.	Tamarack Developments Corporation
194 Ingersoll Cres.	DCR Phoenix Development Corporation Limited
171 Gracewood Cres.	Tamarack Developments Corporation
91 Bren-Maur Rd.	Minto Communities Inc.
188 Gracewood Cres.	Tartan Homes Corporation
124 Panisset Ave.	Richcraft Homes Ltd.
806 Tony George Pl.	Tartan Homes Corporation
9 Bren-Maur Rd.	Minto Communities Inc.
627 Birkhill Pl.	Ashcroft Homes
643 Birkhill Pl.	Ashcroft Homes
304 Rywalk Circ.	Larco Corporation
152 Ingersoll Cres.	Ashcroft Homes
2524 Kearns Way	Contractor
93 Bren-Maur Rd.	Minto Communities Inc.
8477 Cooper Hill Rd.	Contractor
804 Tony George Pl.	Tartan Homes Corporation
168 Ingersoll Cres.	DCR Phoenix Development Corporation Limited
223 Gracewood Cres.	Tartan Homes Corporation
216 Gracewood Cres.	Tartan Homes Corporation
335 Rywalk Circ.	Larco Corporation
128 Kinghaven Cres.	Urbandale Construction
1223 Michael St.	Govan Brown Inc.
5687 Trudeau Ave.	561572 Ontario Ltd.
416 June Crt.	Valecraft Homes Limited
208 Gracewood Cres.	Tartan Homes Corporation
208 Cabrelle Pl.	Uniform Urban Developments Ltd.
711 Wrangler Circ.	Tartan Homes Corporation
326 Mirabeau Terr.	Minto Communities Inc.
401 Boisdale Walk	Minto Communities Inc.
403 Boisdale Walk	Minto Communities Inc.
99 Bren-Maur Rd.	Minto Communities Inc.
107 Bren-Maur Rd.	Minto Communities Inc.
101 Bren-Maur Rd.	Minto Communities Inc.
113 Bren-Maur Rd.	Minto Communities Inc.
5597 Hazeldean Rd.	Minto Communities Inc.
1460 Merivale Rd.	TBD
50 Marketplace Ave.	DeAngelus Contracting Ltd.
405 Boisdale Walk	Minto Communities Inc.
116 Vallier Way	Minto Communities Inc.
111 Bren-Maur Rd.	Minto Communities Inc.
208 Ziegler St.	Valecraft Homes Limited
1253 Glenlivet Ave.	Ashcroft Homes
1242 Glenlivet Ave.	Ashcroft Homes
631 Birkhill Pl.	Ashcroft Homes
1333 South Beach Blvd.	Contractor
279 Denali Way	Tartan Homes Corporation
337 Antigonish Ave.	Claridge Homes Inc.
347 Antigonish Ave.	Claridge Homes Inc.
369 Antigonish Ave.	Claridge Homes Inc.
345 Antigonish Ave.	Claridge Homes Inc.
118 Riverside Cres.	Urbandale Construction
363 Antigonish Ave.	Claridge Homes Inc.
109 Bren-Maur Rd.	Minto Communities Inc.
315 Mirabeau Terr.	Minto Communities Inc.
324 Mirabeau Terr.	Minto Communities Inc.
103 Bren-Maur Rd.	Minto Communities Inc.
2491 Esprit Dr.	Minto Communities Inc.
653 Woodbriar Way	Tartan Homes Corporation
24 Gertie St.	Metric Homes
1236 Glenlivet Ave.	Ashcroft Homes
1234 Glenlivet Ave.	Ashcroft Homes
331 Antigonish Ave.	Claridge Homes Inc.
219 Harthill Way	Holtzner Homes Inc.
221 Harthill Way	Holtzner Homes Inc.
176 Ingersoll Cres.	DCR Phoenix Development Corporation Limited
270 Marier Ave.	TBD
377 Antigonish Ave.	Claridge Homes Inc.
115 Bren-Maur Rd.	Minto Communities Inc.
121 Vallier Way	Minto Communities Inc.
105 Bren-Maur Rd.	Minto Communities Inc.
1472 Comfrey Cres.	Minto Communities Inc.
50 Rideau St.	Cardel Homes Limited Partnership Ottawa Division
706 Cabris Cres.	TBD
412 June Crt.	Tamarack Developments Corporation
323 Antigonish Ave.	Valecraft Homes Limited
365 Antigonish Ave.	Claridge Homes Inc.
371 Antigonish Ave.	Claridge Homes Inc.
355 Antigonish Ave.	Claridge Homes Inc.
359 Antigonish Ave.	Claridge Homes Inc.
321 Antigonish Ave.	Claridge Homes Inc.
105 Jolley Crt Way	DCR Phoenix Development Corporation Limited
367 Antigonish Ave.	Claridge Homes Inc.
203 Temagami Dr.	Minto Communities Inc.
117 Vallier Way	Minto Communities Inc.
1466 Comfrey Cres.	Cardel Homes Limited Partnership Ottawa Division
1468 Comfrey Cres.	Cardel Homes Limited Partnership Ottawa Division
709 Cabris Cres.	Tamarack Developments Corporation
761 Cabris Cres.	Tamarack Developments Corporation
408 June Crt.	Valecraft Homes Limited
100 Bayshore Dr.	TBD
222 Steeprock Cres.	Urbandale Construction
373 Antigonish Ave.	Claridge Homes Inc.
46 Smirle Ave.	TBD
1229 Glenlivet Ave.	Ashcroft Homes
1233 Glenlivet Ave.	Ashcroft Homes
635 Birkhill Pl.	Ashcroft Homes
267 Bridgestone Dr.	Urbandale Construction
203 Denali Way	Tartan Homes Corporation
329 Antigonish Ave.	Claridge Homes Inc.
327 Antigonish Ave.	Claridge Homes Inc.
343 Antigonish Ave.	Claridge Homes Inc.
349 Antigonish Ave.	Claridge Homes Inc.
357 Antigonish Ave.	Claridge Homes Inc.
325 Antigonish Ave.	Claridge Homes Inc.
127 Vallier Way	Minto Communities Inc.
322 Mirabeau Terr.	Minto Communities Inc.
1600 James Naismith Dr.	TBD
259 Bridgestone Dr.	Urbandale Construction
1240 Glenlivet Ave.	Ashcroft Homes
1245 Glenlivet Ave.	Ashcroft Homes
265 Denali Way	Tartan Homes Corporation
1237 Glenlivet Ave.	Ashcroft Homes